
Table of Contents

SECTION A	
GENERAL ORDERING INFORMATION	..... A-1

SECTION B - Category 1, Sub-Category 1B - New Digital Multifunctional B&W Photocopiers

bizhub 200	..... B-1
bizhub 250	..... B-3
bizhub 350	..... B-5
bizhub 360	..... B-7
bizhub 421	..... B-9
bizhub 501	..... B-11
bizhub 601	..... B-13
bizhub 751	..... B-15
bizhub PRO 920	..... B-17
bizhub PRO 1050	..... B-19

SECTION C- Category 1, Sub-Category 1C - New Digital Multifunctional Color Photocopiers

bizhub C203	..... C-1
bizhub C253	..... C-4
bizhub C353	..... C-7
bizhub C451	..... C-10
bizhub PRO C500	..... C-13
bizhub C550	..... C-16
bizhub C650	..... C-19
bizhub PRO C6500	..... C-22

**SECTION D - Category 1, Sub-Category 1D - New Digital Multifunctional Black & White/
Color Photocopier Cost Sheet**

bizhub C203	..... D-1
bizhub C253	..... D-4
bizhub C353	..... D-7
bizhub C451	..... D-10
bizhub PRO C500	..... D-13
bizhub C550	..... D-16
bizhub C650	..... D-19
bizhub PRO C6500	..... D-22

SECTION E - Solutions

PageScope	..... E-1
eCopy	..... E-2
Prism	..... E-8
Unity	..... E-11
Rebus	..... E-13

SECTION F

Authorized Dealer Locations F-1
------------------------------------	-----------

**KONICA MINOLTA BUSINESS SOLUTIONS - GENERAL ORDERING INFORMATION
COMMONWEALTH OF MASSACHUSETTS CONTRACT NO. OFF16**

1. ORDERING ADDRESS AND PROCEDURES

Orders will be accepted for the Commonwealth of Massachusetts Agencies and Political Subdivisions within the Comm. of Massachusetts. All orders should be mailed or faxed as follows:

KONICA MINOLTA BUSINESS SOLUTIONS

c/o KMBS Branch or Selling Dealer
Attention: Peter Rogers
500 Dayhill Road
Windsor, CT 06095

Purchase orders may be faxed to 800-798-1159 or email to rogersp@kmbs.konicaminolta.us

2. ORDERING PROCEDURES/PURCHASE ORDERS

All purchase orders for photocopiers are to be issued only to the contracting vendor, not to any installing servicing dealer/branch. Please include the following information with your purchase order:

- a. The Contract Number: OFF16
- b. The Purchase Order Number
- c. Model and appropriate accessories
- d. Quantity of items being ordered
- e. Purchase price of unit or lease price and accessories
- f. Maintenance price, if applicable
- g. Delivery address, contact name and phone number

3. PAYMENT ADDRESS

Payments for **Purchased** Equipment and **Maintenance** must be made to:

KONICA MINOLTA BUSINESS SOLUTIONS

Attn. Marsha Cogan
PO Box 30341
Hartford, CT 06150
Phone: 800-456-6422
email: coganm@kmbs.konicaminolta.us

Payments for **Leased** Equipment must be made to:

CIT Technology Financial Services, Inc.

Attn. Neal Dresner
21146 Network Place
Chicago, IL 60673-1211
Phone: 904-620-7383
email: Neal.Dresner@cit.com

4. PAYMENT TERMS

Net 30 Days

Prompt Payment discount for Outright Purchased Equipment Only; 1% if paid within 10 days

5. DELIVERY

Fifteen (15) to twenty (20) days after receipt of order

6. OPTIONAL ACCESSORIES

Coterminous accessories: In order for the term lease of Accessories that are ordered and added after the initial shipment to expire at the same time as original equipment term, new pricing will be determined based on the remaining term of the original equipment.

**KONICA MINOLTA BUSINESS SOLUTIONS - GENERAL ORDERING INFORMATION
COMMONWEALTH OF MASSACHUSETTS CONTRACT NO. OFF16**

7. CANCELLATION OF TERM LEASES

The term for a term lease shall terminate upon the earliest of the following events:

- a) Full Payment of all term leases
- b) Default
- c) Non-Appropriation of Funds

8. ACCEPTANCE DATE / EQUIPMENT CONFIRMATION FORM

Acceptance Date – Acceptance date of the Equipment, Supplies and/or Services by an Eligible Entity shall be the date the Eligible Entity confirms delivery, installation, training, startup supplies, supplies and/or services have been delivered and the equipment is operational. If installation and/or training are not needed then the acceptance date is the date of receipt after inspection of the equipment, supplies and/or services. This confirmation of the acceptance of Equipment may be made by the Eligible Entities execution of the Equipment Confirmation Form indicating the date of acceptance or receipt and payment for supplies and services. If the Equipment Confirmation Form is utilized, then a copy of the form may be faxed to the Contractor.

Equipment Confirmation Form - (Outright Purchase, Term Lease or Rental) a form issued under this Statewide Contract to be used by Contractors to quote Equipment price costs for an Outright Purchase, Term Lease or Rental. The Equipment Confirmation Form, (Outright Purchase, Term Lease or Rental), will be executed by an Eligible Entity to confirm the acceptance of an Outright Purchase, Term Lease or Rental quote from a Contractor. The Confirmation Form will also document acceptance of the Equipment to trigger the start date for Outright Purchase, Term Lease or Rental obligations. Contractors may not require an Eligible Entity to execute any additional documents or paperwork for an outright purchase, term lease or rental.



KONICA MINOLTA

Section B

Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment

Konica Minolta bizhub 200 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Low 3

Machine Rated Copies Per Minute (CPM)	20
Monthly Volume	3,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 200 (comes standard with duplexing, 192MB RAM, Network Printing and Scanning)	4042311	\$ 2,784.00	\$ 84.63	\$ 69.04	\$ 58.74
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
DF-605; Reversing Automatic Document Feeder	4344712	\$ 586.50	\$ 17.83	\$ 14.55	\$ 12.38
FS-508; Base Finisher	4349712	\$ 705.00	\$ 21.43	\$ 17.48	\$ 14.88
DK-501; Copy Desk	4348011	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
EM-303; 32MB Copier Memory	4551641	\$ 60.90	\$ 1.85	\$ 1.51	\$ 1.28
FK-503; Fax Kit	4551613	\$ 383.25	\$ 11.65	\$ 9.50	\$ 8.09
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 4,696.14	\$ 142.76	\$ 116.46	\$ 99.09
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0476	\$ 0.0388	\$ 0.0330

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
SP-501; Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare Stamp	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
OC-502 Platen Cover	4599225	\$ 34.20	\$ 1.04	\$ 0.85	\$ 0.72
PC-102; 550-Sheet Paper Feed Cabinet	4061112	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
PC-202; Two Way Paper Feed Cabinet	4061212	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-402; 2,750 Large Capacity Paper Cabinet	4061313	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PU-501; Hole Punch Kit	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-502; Saddle Fold/Staple Kit	4511811	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
MT-501 Mailbin Kit	4510712	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-601; Output Tray Additional Bin Kit	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
JS-502 2-Bin Job Separator	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
em-304; 64 Mb Memory	4551651	\$ 121.80	\$ 3.70	\$ 3.02	\$ 2.57
EM-305; 128 Mb Memory	4551661	\$ 243.60	\$ 7.41	\$ 6.04	\$ 5.14
HD-504; 40 GB Hard Disk Drive	4599461	\$ 243.00	\$ 7.39	\$ 6.03	\$ 5.13

Konica Minolta bizhub 200 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Low 3

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 18.60	0.0062	\$ 20.10	0.0067
Plan B: Flat Click Charge	0.0062	0.0062	0.0067	0.0067
Plan C: Flat Monthly plus Click Charge	\$ 18.60		\$ 20.10	
Plan C: # of Clicks included in Monthly Charge	3,000		3,000	
Plan C: Overage Click Charge	0.0062		0.0067	
NET BASE COST	\$ 18.60	0.0062	\$ 20.10	0.0067
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	8938413	\$ 61.12	17,500	16,450	\$ 0.0037
DEVELOPER	8938451	\$ 39.10	65,000	61,100	\$ 0.0006
Staples for SD-502 Kit	4599161	\$ 54.09	8,000	-	\$ -
Staples for FS-508	4623361	\$ 38.64	15,000	-	\$ -

Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		18.53			
Low-Power Mode (kWh)		2.01			
Total Monthly Energy Use (kWh)		20.54			
Total Monthly Energy Cost (\$)	\$	1.18			
Average Cost Per Copy (\$/copy)	\$	0.000392			
Energy Rate, \$/kWh	\$	0.05731			

Konica Minolta bizhub 250 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Low 4

Machine Rated Copies Per Minute (CPM)	25
Monthly Volume	5,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 250 (comes standard with duplexing, 192MB RAM, Network Printing and Scanning)	4041311	\$ 3,021.00	\$ 91.84	\$ 74.92	\$ 63.74
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
DF-605; Reversing Automatic Document Feeder	4344712	\$ 586.50	\$ 17.83	\$ 14.55	\$ 12.38
FS-508; Base Finisher	4349712	\$ 705.00	\$ 21.43	\$ 17.48	\$ 14.88
DK-501; Copy Desk	4348011	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
EM-303; 32MB Copier Memory	4551641	\$ 60.90	\$ 1.85	\$ 1.51	\$ 1.28
FK-503; Fax Kit	4551613	\$ 383.25	\$ 11.65	\$ 9.50	\$ 8.09
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 4,933.14	\$ 149.97	\$ 122.34	\$ 104.09
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0300	\$ 0.0245	\$ 0.0208

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
SP-501; Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare Stamp	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
OC-502 Platen Cover	4599225	\$ 34.20	\$ 1.04	\$ 0.85	\$ 0.72
PC-102; 550-Sheet Paper Feed Cabinet	4061112	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
PC-202; Two Way Paper Feed Cabinet	4061212	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-402; 2,750 Large Capacity Paper Cabinet	4061313	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PU-501; Hole Punch Kit	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-502; Saddle Fold/Staple Kit	4511811	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
MT-501 Mailbin Kit	4510712	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-601; Output Tray Additional Bin Kit	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
JS-502 2-Bin Job Separator	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
em-304; 64 Mb Memory	4551651	\$ 121.80	\$ 3.70	\$ 3.02	\$ 2.57
EM-305; 128 Mb Memory	4551661	\$ 243.60	\$ 7.41	\$ 6.04	\$ 5.14
HD-504; 40 GB Hard Disk Drive	4599461	\$ 243.00	\$ 7.39	\$ 6.03	\$ 5.13

Konica Minolta bizhub 250 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Low 4

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 31.00	0.0062	\$ 33.50	0.0067
Plan B: Flat Click Charge	0.0062	0.0062	0.0067	0.0067
Plan C: Flat Monthly plus Click Charge	\$ 31.00		\$ 33.50	
Plan C: # of Clicks included in Monthly Charge	5,000		5,000	
Plan C: Overage Click Charge	0.0062		0.0067	
NET BASE COST	\$ 31.00	0.0062	\$ 33.50	0.0067
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	8937753	\$ 61.12	17,500	16,450	\$ 0.0037
DEVELOPER	8936416	\$ 39.10	80,000	75,200	\$ 0.0005
Staples for SD-502 Kit	4599161	\$ 54.09	8,000	-	\$ -
Staples for FS-508	4623361	\$ 38.64	15,000	-	\$ -

Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		17.66			
Low-Power Mode (kWh)		4.02			
Total Monthly Energy Use (kWh)		21.68			
Total Monthly Energy Cost (\$)		\$ 1.24			
Average Cost Per Copy (\$/copy)		\$ 0.000248			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub 350 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Medium 2

Machine Rated Copies Per Minute (CPM)	35
Monthly Volume	12,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 350 (comes standard with duplexing, 192MB RAM, Network Printing and Scanning)	4040311	\$ 3,978.00	\$ 120.93	\$ 98.65	\$ 83.94
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
DF-605; Reversing Automatic Document Feeder	4344712	\$ 586.50	\$ 17.83	\$ 14.55	\$ 12.38
FS-508; Base Finisher	4349712	\$ 705.00	\$ 21.43	\$ 17.48	\$ 14.88
DK-501; Copy Desk	4348011	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
EM-303; 32MB Copier Memory	4551641	\$ 60.90	\$ 1.85	\$ 1.51	\$ 1.28
FK-503; Fax Kit	4551613	\$ 383.25	\$ 11.65	\$ 9.50	\$ 8.09
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 5,890.14	\$ 179.06	\$ 146.08	\$ 124.28
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0149	\$ 0.0122	\$ 0.0104

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
SP-501; Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare Stamp	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
OC-502 Platen Cover	4599225	\$ 34.20	\$ 1.04	\$ 0.85	\$ 0.72
PC-102; 550-Sheet Paper Feed Cabinet	4061112	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
PC-202; Two Way Paper Feed Cabinet	4061212	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-402; 2,750 Large Capacity Paper Cabinet	4061313	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PU-501; Hole Punch Kit	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-502; Saddle Fold/Staple Kit	4511811	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
MT-501 Mailbin Kit	4510712	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-601; Output Tray Additional Bin Kit	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
JS-502 2-Bin Job Separator	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
em-304; 64 Mb Memory	4551651	\$ 121.80	\$ 3.70	\$ 3.02	\$ 2.57
EM-305; 128 Mb Memory	4551661	\$ 243.60	\$ 7.41	\$ 6.04	\$ 5.14
HD-504; 40 GB Hard Disk Drive	4599461	\$ 243.00	\$ 7.39	\$ 6.03	\$ 5.13

Konica Minolta bizhub 350 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Medium 2

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 74.40	0.0062	\$ 80.40	0.0067
Plan B: Flat Click Charge	0.0062	0.0062	0.0067	0.0067
Plan C: Flat Monthly plus Click Charge	\$ 74.40		\$ 80.40	
Plan C: # of Clicks included in Monthly Charge	12,000		12,000	
Plan C: Overage Click Charge	0.0062		0.0067	
NET BASE COST	\$ 74.40	0.0062	\$ 80.40	0.0067

Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum

Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	8938402	\$ 55.25	17,500	16,450	\$ 0.0034
DEVELOPER	8938451	\$ 39.10	100,000	94,000	\$ 0.0004
Staples for SD-502 Kit	4599161	\$ 54.09	8,000	-	\$ -
Staples for FS-508	4623361	\$ 38.64	15,000	-	\$ -

Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		17.66			
Low-Power Mode (kWh)		4.02			
Total Monthly Energy Use (kWh)		21.68			
Total Monthly Energy Cost (\$)		\$ 1.24			
Average Cost Per Copy (\$/copy)		\$ 0.000104			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub 360 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Medium 12,000 copies/month

Machine Rated Copies Per Minute (CPM)	36
Monthly Volume	12,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 360 (includes EDH)	36GE	\$ 4,574.79	\$ 139.07	\$ 113.45	\$ 96.53
FS-510 Base Finisher	4349812	\$ 840.00	\$ 25.54	\$ 20.83	\$ 17.72
DK-501 Desk/Storage Drawer	4348011	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
IC-204 Image Controller	16je	\$ 810.00	\$ 24.62	\$ 20.09	\$ 17.09
HD-505 Hard Disk	16ga	\$ 541.96	\$ 16.48	\$ 13.44	\$ 11.44
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 6,943.24	\$ 211.07	\$ 172.19	\$ 146.50
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0176	\$ 0.0143	\$ 0.0122

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-201	16AA	\$ 787.01	\$ 23.93	\$ 19.52	\$ 16.61
FS-511 w/ Relay	4521812 / 16FA	\$ 2,200.07	\$ 66.88	\$ 54.56	\$ 46.42
PC-402 Lg Cap. Tray - (2500 sheets for C450; 2750 sheets for 200/250/350)	4061313	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
OT-601 Output Tray	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
JS-502 Job Separator	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
SD-502 Saddle Stitcher Kit	4511811	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
MT-501 Mailbin Kit	4510712	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
PU-501 Punch Unit	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
HD-505 40 GB Hard Disk Drive	16ga	\$ 541.96	\$ 16.48	\$ 13.44	\$ 11.44
(FK-502) Super G3 Fax Board	15lb	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-708 Mount Kit for FK-502	16la	\$ 146.51	\$ 4.45	\$ 3.63	\$ 3.09
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34

Konica Minolta bizhub 360 Black and White Digital Copier

**OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Medium 12,000 copies/month**

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 150.00	0.0125	\$ 150.00	0.0125
Plan B: Flat Click Charge	\$ 0.0060	0.0060	\$ 0.0060	0.0060
Plan C: Flat Monthly plus Click Charge	\$ 0.0060		\$ 0.0060	
Plan C: # of Clicks included in Monthly Charge	12,000		12,000	
Plan C: Overage Click Charge	\$ 0.0060		\$ 0.0060	
NET BASE COST	\$ 0.0060	0.0000	\$ 0.0060	0.0000

Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum

Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Toner (TN-511) 32,200 yield	024E	\$ 71.00	32,200	30,268	\$ 0.0023
Developer (DV51) 250,000	024G	\$ 134.00	225,000	211,500	\$ 0.0006
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502	4599161	\$ 54.09	8,000		
MS-5D Staples (5,000 x 3) - FS511	4623361	\$ 26.00	15,000		

Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		38.40			
Low-Power Mode (kWh)		1.31			
Total Monthly Energy Use (kWh)		39.72			
Total Monthly Energy Cost (\$)	\$	2.28			
Average Cost Per Copy (\$/copy)	\$	0.000190			
Energy Rate, \$/kWh	\$	0.05731			

Konica Minolta bizhub 421 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Medium 18,000 copies/month

Machine Rated Copies Per Minute (CPM)	42
Monthly Volume	18,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 421 (includes EDH)	AOR6011	\$ 4,819.00	\$ 146.50	\$ 119.51	\$ 101.68
FS-522 Base Finisher (Stapling Standard)	A0HNOY1	\$ 840.00	\$ 25.54	\$ 20.83	\$ 17.72
DK-506 Copy Desk	AORCOY3	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
IC-207 Imaging Controller	A0P80Y1	\$ 810.00	\$ 24.62	\$ 20.09	\$ 17.09
HD-509 60GB Hard Disk Drive	A0P6WY1	\$ 541.96	\$ 16.48	\$ 13.44	\$ 11.44
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 7,187.45	\$ 218.50	\$ 178.25	\$ 151.66
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0121	\$ 0.0099	\$ 0.0084

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-203 Large Capacity Tray (2,000 sheets)	AOR90Y1	\$ 787.01	\$ 23.93	\$ 19.52	\$ 16.61
PC-206 Paper Feed Cabinet (500x2)	AORCOY1	\$ 492.20	\$ 14.96	\$ 12.21	\$ 10.39
PC-407 Large Capacity Cabinet	A0RCO11	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
JS-502 Job Separator Tray	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
OT-504 Output Tray	A0RA0Y1	\$ 61.50	\$ 1.87	\$ 1.53	\$ 1.30
FS-523 Staple Finisher - (2/3 Hole Punch and Stapling standard) / RU-507 Relay Unit for FS-523	A0PH0Y2 / A0RDOY1	\$ 2,200.07	\$ 66.88	\$ 54.56	\$ 46.42
MT-502 Mailbin Kit for FS-519/FS-522	4510761	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
SD-507 Saddle Kit for FS-522	A0PGW21	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
PU-501 Punch Unit 9 (For FS-508/FS-510/FS-522)	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
OT-602 Additional Output Tray for FS-519/FS-522	4625246	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
SC-505 HDD Encryption Kit	A0PAWY1	\$ 300.00	\$ 9.12	\$ 7.44	\$ 6.33
FK-502 Super G3 Fax Board	15LB	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-708 Mount Kit for FK-502/FS-522	16LA	\$ 146.51	\$ 4.45	\$ 3.63	\$ 3.09
ML-503 Fax Dual Line Kit	16PA	\$ 138.00	\$ 4.20	\$ 3.42	\$ 2.91
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
EK-703 USB Interface Kit	A0P4WY1	\$ 150.00	\$ 4.56	\$ 3.72	\$ 3.17
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27

Konica Minolta bizhub 421 Black and White Digital Copier

**OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Medium 18,000 copies/month**

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 150.00	0.0083	\$ 150.00	0.0083
Plan B: Flat Click Charge	\$ 0.0060	0.0060	\$ 0.0060	0.0060
Plan C: Flat Monthly plus Click Charge	\$ 0.0060		\$ 0.0060	
Plan C: # of Clicks included in Monthly Charge	18,000		18,000	
Plan C: Overage Click Charge	\$ 0.0060		\$ 0.0060	
NET BASE COST	\$ 0.0060	0.0000	\$ 0.0060	0.0000
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Toner (TN-511) 32,200 yield	024E	\$ 71.00	32,200	30,268	\$ 0.0023
Developer (DV51) 250,000	024G	\$ 134.00	250,000	235,000	\$ 0.0006
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502	4599161	\$ 54.09	8,000		
MS-5D Staples (5,000 x 3) - FS511	4623361	\$ 26.00	15,000		

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)	0.00			
Standby/(On) Mode (kWh)	38.40			
Low-Power Mode (kWh)	1.31			
Total Monthly Energy Use (kWh)	39.72			
Total Monthly Energy Cost (\$)	\$ 2.28			
Average Cost Per Copy (\$/copy)	\$ 0.000126			
Energy Rate, \$/kWh	\$ 0.05731			

Konica Minolta bizhub 501 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Medium 25,000 copies/month

Machine Rated Copies Per Minute (CPM)	50
Monthly Volume	25,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 501 (includes EDH)	AOR5011	\$ 5,109.85	\$ 155.34	\$ 126.72	\$ 107.82
FS-522 Base Finisher (Stapling Standard)	AOHNOY1	\$ 840.00	\$ 25.54	\$ 20.83	\$ 17.72
DK-506 Copy Desk	AORCOY3	\$ 101.49	\$ 3.09	\$ 2.52	\$ 2.14
IC-207 Imaging Controller	AOP80Y1	\$ 810.00	\$ 24.62	\$ 20.09	\$ 17.09
HD-509 60GB Hard Disk Drive	AOP6WY1	\$ 541.96	\$ 16.48	\$ 13.44	\$ 11.44
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 7,478.31	\$ 227.34	\$ 185.46	\$ 157.79
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0091	\$ 0.0074	\$ 0.0063

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-203 Large Capacity Tray (2,000 sheets)	AOR90Y1	\$ 787.01	\$ 23.93	\$ 19.52	\$ 16.61
PC-206 Paper Feed Cabinet (500x 2)	AORCOY1	\$ 492.20	\$ 14.96	\$ 12.21	\$ 10.39
PC-407 Large Capacity Cabinet	AORCO11	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
JS-502 Job Separator Tray	4347711	\$ 67.50	\$ 2.05	\$ 1.67	\$ 1.42
OT-504 Output Tray	AORA0Y1	\$ 61.50	\$ 1.87	\$ 1.53	\$ 1.30
FS-523 Staple Finisher - (2/3 Hole-Punch and Stapling standard) / RU-507 Relay Unit for FS-523	AOPHOY2 / AORDOY1	\$ 2,200.07	\$ 66.88	\$ 54.56	\$ 46.42
MT-502 Mailbin Kit for FS-519/FS-522	4510761	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
SD-507 Saddle Kit for FS-522	AOPGW21	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
PU-501 Punch Unit 9 (For FS-508/FS-510/FS-522)	4512812	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
OT-602 Additional Output Tray for FS-519/FS-522	4625246	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
SC-505 HDD Encryption Kit	AOPAWY1	\$ 300.00	\$ 9.12	\$ 7.44	\$ 6.33
FK-502 Super G3 Fax Board	15LB	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-708 Mount Kit for FK-502/FS-522	16LA	\$ 146.51	\$ 4.45	\$ 3.63	\$ 3.09
ML-503 Fax Dual Line Kit	16PA	\$ 138.00	\$ 4.20	\$ 3.42	\$ 2.91
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
EK-703 USB Interface Kit	AOP4WY1	\$ 150.00	\$ 4.56	\$ 3.72	\$ 3.17
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27

Konica Minolta bizhub 501 Black and White Digital Copier

**OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Medium 25,000 copies/month**

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 150.00	0.0060	\$ 150.00	0.0060
Plan B: Flat Click Charge	\$ 0.0060	0.0060	\$ 0.0060	0.0060
Plan C: Flat Monthly plus Click Charge	\$ 0.0060		\$ 0.0060	
Plan C: # of Clicks included in Monthly Charge	25,000		25,000	
Plan C: Overage Click Charge	\$ 0.0060		\$ 0.0060	
NET BASE COST	\$ 0.0060	0.0000	\$ 0.0060	0.0000
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Toner (TN-511) 32,200 yield	024E	\$ 71.00	32,200	30,268	\$ 0.0023
Developer (DV51) 250,000	024G	\$ 134.00	250,000	235,000	\$ 0.0006
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502	4599161	\$ 54.09	8,000		
MS-5D Staples (5,000 x 3) - FS511	4623361	\$ 26.00	15,000		

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		51.01		
Low-Power Mode (kWh)		1.97		
Total Monthly Energy Use (kWh)		52.98		
Total Monthly Energy Cost (\$)	\$	3.04		
Average Cost Per Copy (\$/copy)	\$	0.000121		
Energy Rate, \$/kWh	\$	0.05731		

Konica Minolta bizhub 601 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment Medium 35,000 copies/month

Machine Rated Copies Per Minute (CPM)	60
Monthly Volume	35,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 601	AOPP011	\$ 8,578.50	\$ 260.79	\$ 212.75	\$ 181.01
FS-524 Multi-Stapling Finisher - (up to 50 sheets)	AOR10Y1	\$ 1,117.77	\$ 33.98	\$ 27.72	\$ 23.58
IC-208 Image Controller	AOP90Y1	\$ 1,039.92	\$ 31.61	\$ 25.79	\$ 21.94
ESP QC Power Protection Filter	7640001107	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 10,811.19	\$ 328.66	\$ 268.12	\$ 228.12
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0094	\$ 0.0077	\$ 0.0065

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-406 Large Capacity Tray (4,000 sheet up to 12"x18")	AOPT0Y2	\$ 1,783	\$ 54.20	\$ 44.22	\$ 37.62
LU-405 Large Capacity Tray (4,000 sheet Letter Portrait)	AOPROY2	\$ 1,181	\$ 35.90	\$ 29.29	\$ 24.92
FS-525 Multi-Stapling Finisher (up to 100 sheetse)	AOR20Y1	\$ 2,552	\$ 77.58	\$ 63.29	\$ 53.85
FS-610 Advanced Folding Finisher (staple, saddle-fold, tri-fold)	AOR30Y1	\$ 2,622	\$ 79.71	\$ 65.03	\$ 55.33
SF-602 Shift Tray	AOPX0Y1	\$ 472	\$ 14.35	\$ 11.71	\$ 9.96
PI-504 Post Cover Inserter	AOPVOY1	\$ 623	\$ 18.94	\$ 15.45	\$ 13.15
ZU-605 Z-Fold/Punch Unit (2/3 Hole)	AOR00Y1	\$ 3,561	\$ 108.26	\$ 88.31	\$ 75.14
PK-505 Punch Kit (2/3 hole)	15KB	\$ 413	\$ 12.55	\$ 10.24	\$ 8.71
OT-505 Output Tray	AOPUWY1	\$ 62	\$ 1.87	\$ 1.53	\$ 1.30
HD-510 60GB HDD Kit	AOP7WY1	\$ 499	\$ 15.16	\$ 12.37	\$ 10.52
SC-506 HDD Encryption Kit	AOPCWY1	\$ 300	\$ 9.12	\$ 7.44	\$ 6.33
MK-716 Mount Kit	AOP50Y1	\$ 122	\$ 3.70	\$ 3.02	\$ 2.57
FK-502 Super G3 Fax Board	15LB	\$ 612	\$ 18.59	\$ 15.17	\$ 12.90
EK-703 USB Interface Kit	AOP4WY1	\$ 150	\$ 4.56	\$ 3.72	\$ 3.17
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510	\$ 15.50	\$ 12.65	\$ 10.76
WT-504 Work Table	AOPWWY1	\$ 60	\$ 1.82	\$ 1.49	\$ 1.27

Konica Minolta bizhub 601 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
Medium 35,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 112.00	0.0032	\$ 112.00	0.0032
Plan B: Flat Click Charge	\$ 0.0032	0.0032	\$ 0.0032	0.0032
Plan C: Flat Monthly plus Click Charge	\$ 0.0032		\$ 0.0032	
Plan C: # of Clicks included in Monthly Charge	35,000		35,000	
Plan C: Overage Click Charge	\$ 0.0032		\$ 0.0032	
NET BASE COST	\$ 0.0032	0.0000	\$ 0.0032	0.0000

Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum

Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	02XJ	\$ 77.00	55,000	51,700	\$ 0.0015
DEVELOPER	02XK	\$ 126.00	250,000	235,000	\$ 0.0005
MS-5C Staple Cartridge (5K x 3) -	4448121	\$ 26.00	15,000	14,100	\$ 0.0018
MS-10A Staple Cartridge (5K x 3) - FS-525.	4599141	\$ 94.00	15,000	14,100	\$ 0.0067
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-517, FS-519, FS-520, FS-521,FS-524.	14YK	\$ 26.00	15,000	14,100	\$ 0.0018

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		84.51		
Low-Power Mode (kWh)		13.25		
Total Monthly Energy Use (kWh)		97.76		
Total Monthly Energy Cost (\$)	\$	5.60		
Average Cost Per Copy (\$/copy)	\$	0.000160		
Energy Rate, \$/kWh	\$	0.05731		

Konica Minolta bizhub 751 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment High 60,000 copies/month

Machine Rated Copies Per Minute (CPM)	75
Monthly Volume	60,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub 751	AOPN011	\$ 12,640.77	\$ 384.28	\$ 313.49	\$ 266.72
FS-524 Multi-Stapling Finisher - (up to 50 sheets)	AOR10Y1	\$ 1,117.77	\$ 33.98	\$ 27.72	\$ 23.58
IC-208 Image Controller	AOP90Y1	\$ 1,039.92	\$ 31.61	\$ 25.79	\$ 21.94
ESP QC Power Protection Filter	7640001107	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 14,873.46	\$ 452.15	\$ 368.86	\$ 313.83
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0075	\$ 0.0061	\$ 0.0052

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-406 Large Capacity Tray (4,000 sheet up to 12"x18")	AOPTOY2	\$ 1,783	\$ 54.20	\$ 44.22	\$ 37.62
LU-405 Large Capacity Tray (4,000 sheet Letter Portrait)	AOPROY2	\$ 1,181	\$ 35.90	\$ 29.29	\$ 24.92
FS-525 Multi-Stapling Finisher (up to 100 sheetse)	AOR20Y1	\$ 2,552	\$ 77.58	\$ 63.29	\$ 53.85
FS-610 Advanced Folding Finisher (staple, saddle-fold, tri-fold)	AOR30Y1	\$ 2,622	\$ 79.71	\$ 65.03	\$ 55.33
SF-602 Shift Tray	AOPX0Y1	\$ 472	\$ 14.35	\$ 11.71	\$ 9.96
PI-504 Post Cover Inserter	AOPVOY1	\$ 623	\$ 18.94	\$ 15.45	\$ 13.15
ZU-605 Z-Fold/Punch Unit (2/3 Hole)	AOR00Y1	\$ 3,561	\$ 108.26	\$ 88.31	\$ 75.14
PK-505 Punch Kit (2/3 hole)	15KB	\$ 413	\$ 12.55	\$ 10.24	\$ 8.71
OT-505 Output Tray	AOPUWY1	\$ 62	\$ 1.87	\$ 1.53	\$ 1.30
HD-510 60GB HDD Kit	AOP7WY1	\$ 499	\$ 15.16	\$ 12.37	\$ 10.52
SC-506 HDD Encryption Kit	AOPCWY1	\$ 300	\$ 9.12	\$ 7.44	\$ 6.33
MK-716 Mount Kit	AOP50Y1	\$ 122	\$ 3.70	\$ 3.02	\$ 2.57
FK-502 Super G3 Fax Board	15LB	\$ 612	\$ 18.59	\$ 15.17	\$ 12.90
EK-703 USB Interface Kit	AOP4WY1	\$ 150	\$ 4.56	\$ 3.72	\$ 3.17
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510	\$ 15.50	\$ 12.65	\$ 10.76
WT-504 Work Table	AOPWWY1	\$ 60	\$ 1.82	\$ 1.49	\$ 1.27

Konica Minolta bizhub 751 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
High 60,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 192.00	0.0032	\$ 192.00	0.0032
Plan B: Flat Click Charge	\$ 0.0032	0.0032	\$ 0.0032	0.0032
Plan C: Flat Monthly plus Click Charge	\$ 0.0032		\$ 0.0032	
Plan C: # of Clicks included in Monthly Charge	60,000		60,000	
Plan C: Overage Click Charge	\$ 0.0032		\$ 0.0032	
NET BASE COST	\$ 0.0032	0.0000	\$ 0.0032	0.0000
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	02XJ	\$ 77.00	55,000	51,700	\$ 0.0015
DEVELOPER	02XK	\$ 126.00	250,000	235,000	\$ 0.0005
MS-5C Staple Cartridge (5K x 3)	4448121	\$ 26.00	15,000	14,100	\$ 0.0018
MS-10A Staple Cartridge (5K x 3) FS-525.	4599141	\$ 94.00	15,000	14,100	\$ 0.0067
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-517, FS-519, FS-520, FS-521,FS-524.	14YK	\$ 26.00	15,000	14,100	\$ 0.0018

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		91.21		
Low-Power Mode (kWh)		16.43		
Total Monthly Energy Use (kWh)		107.64		
Total Monthly Energy Cost (\$)	\$	6.17		
Average Cost Per Copy (\$/copy)	\$	0.000103		
Energy Rate, \$/kWh	\$	0.05731		

Konica Minolta bizhub PRO 920 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment High 80,000 copies/month

Machine Rated Copies Per Minute (CPM)	92
Monthly Volume	80,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub PRO 920 (92-ppm)	57GE	\$ 17,050.80	\$ 518.34	\$ 422.86	\$ 359.77
FS-516 (100 sheet staple FNS)	15VF	\$ 1,902.50	\$ 57.84	\$ 47.18	\$ 40.14
IC-203 (print controller)	15RB	\$ 1,041.32	\$ 31.66	\$ 25.82	\$ 21.97
ESP QC Power Protection Filter	7671000281	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 20,069.62	\$ 610.12	\$ 497.73	\$ 423.47
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0076	\$ 0.0062	\$ 0.0053

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
FS-604; Booklet Finisher	15SJ	\$ 2,208	\$ 67.12	\$ 54.75	\$ 46.59
PK-505 Punch Kit	15KB	\$ 425	\$ 12.92	\$ 10.54	\$ 8.97
PI-501; Multi-Post Inserter	15JF	\$ 623	\$ 18.95	\$ 15.46	\$ 13.15
TU-501 - Trimmer	15SM	\$ 4,897	\$ 148.87	\$ 121.45	\$ 103.33
Mount Kit for TU-501 - required	15SR	\$ 900	\$ 27.36	\$ 22.32	\$ 18.99
LU-403 - LCC	15ST	\$ 1,184	\$ 35.99	\$ 29.36	\$ 24.98
LU-404 12" X 18" LCC	15SX	\$ 1,669	\$ 50.72	\$ 41.38	\$ 35.21
EM-701; 256MB Upgrade for IC-203	15BV	\$ 70	\$ 2.12	\$ 1.73	\$ 1.47
PS-503; PostScript 3 Kit with 256MB	15RL	\$ 994	\$ 30.22	\$ 24.65	\$ 20.97

Konica Minolta bizhub PRO 920 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
High 80,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 200.00	0.0025	\$ 200.00	0.0025
Plan B: Flat Click Charge	\$ 0.0025	0.0025	\$ 0.0025	0.0025
Plan C: Flat Monthly plus Click Charge	\$ 200.00		\$ 200.00	
Plan C: # of Clicks included in Monthly Charge	80,000		80,000	
Plan C: Overage Click Charge	\$ 0.0025		\$ 0.0025	
NET BASE COST	\$ 200.00	0.0025	\$ 200.00	0.0025

Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum

Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TONER	022J	\$ 60.00	66,000	62,040	\$ 0.0010
DEVELOPER	022B	\$ 271.00	1,000,000	940,000	\$ 0.0003
Staples (FS-604)	4448121	\$ 26.00	15,000	14,100	\$ 0.0018
Staples (FS-509)	4599141	\$ 94.00	15,000	14,100	\$ 0.0067

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		100.52		
Low-Power Mode (kWh)		19.82		
Total Monthly Energy Use (kWh)		120.34		
Total Monthly Energy Cost (\$)	\$	6.90		
Average Cost Per Copy (\$/copy)	\$	0.000086		
Energy Rate, \$/kWh	\$	0.05731		

Konica Minolta bizhub PRO 1050 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment High 120,000 copies/month

Machine Rated Copies Per Minute (CPM)	105
Monthly Volume	120,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
1050e Base Machine	58UE	\$ 35,890	\$ 1,091.06	\$ 890.07	\$ 757.28
Reversing Doc. Feeder	-	Included in Base	Included in Base	Included in Base	Included in Base
FS-503 (Staple Finisher)	15AA	\$ 3,779	\$ 114.88	\$ 93.72	\$ 79.74
Controller	-	Included in Base	Included in Base	Included in Base	Included in Base
ESP QC Power Filter	7671000281	\$ 75	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 39,744	\$ 1,208.22	\$ 985.65	\$ 838.60
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0101	\$ 0.0082	\$ 0.0070

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
PF-701 (paper feed unit)	15BA	\$ 3,480	\$ 105.79	\$ 86.30	\$ 73.43
PP-701 Pre-Printed Paper Feed Enhance Kit - (For PF701 (15BY))	A08R0Y0	\$ 726	\$ 22.07	\$ 18.00	\$ 15.32
SD-501 (Booklet/Trimmer)	15AN	\$ 15,000	\$ 456.00	\$ 372.00	\$ 316.50
PB-501 Perfect Binder	A075010	\$ 21,000	\$ 638.40	\$ 520.80	\$ 443.10
FD-501 (Folding/Punch/Post Insertor)	15AH	\$ 10,200	\$ 310.08	\$ 252.96	\$ 215.22
LS-501 (large capacity stacker 5000)	15AV	\$ 10,725	\$ 326.04	\$ 265.98	\$ 226.30
LS-502 (large capacity stacker 5000)	15AW	\$ 10,725	\$ 326.04	\$ 265.98	\$ 226.30
PS-502 (adobe post script kit)	15BS	\$ 1,500	\$ 45.60	\$ 37.20	\$ 31.65
EM-701 (memory for internal controller)	15BV	\$ 61	\$ 1.85	\$ 1.51	\$ 1.29

Konica Minolta bizhub PRO 1050 Black and White Digital Copier

OFF16 Category 1, Sub-Category 1B New Digital Multifunctional Black & White Equipment
High 120,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 300.00	0.0025	\$ 300.00	0.0025
Plan B: Flat Click Charge	\$ 0.0025	0.0025	\$ 0.0025	0.0025
Plan C: Flat Monthly plus Click Charge	\$ 300.00		\$ 300.00	
Plan C: # of Clicks included in Monthly Charge	120,000		120,000	
Plan C: Overage Click Charge	\$ 0.0025		\$ 0.0025	
NET BASE COST	\$ 300.00	0.0025	\$ 300.00	0.0025
<i>Plan A overages calculated at net cost per copy click charge when exceeding the monthly minimum</i>				
<i>Plan B calculated at monthly stated minimum multiplied by click charge. Overages calculated at net cost per copy click charge when exceeding monthly minimum</i>				

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Toner, Yield 88,000	02UJ	\$ 75	88,000	82,720	\$ 0.0009
Developer, Yield 1,000,000	02UK	\$ 230	1,000,000	940,000	\$ 0.0002
Staples, Yield 5,000 x 3	14XJ	\$ 122	15,000		

Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		188.76		
Low-Power Mode (kWh)		6.35		
Total Monthly Energy Use (kWh)		195.11		
Total Monthly Energy Cost (\$)	\$	11.18		
Average Cost Per Copy (\$/copy)	\$	0.000093		
Energy Rate, \$/kWh	\$	0.05731		



KONICA MINOLTA

Section C

Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment

Konica Minolta bizhub C203 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment Med 6,000 copies/month

Machine Rated Copies Per Minute (CPM) 20 Color; 20 B&W
 Monthly Volume 6,000
 Minimum Warranty Period 6
 Extended Warranty Period 6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C203	A02E012	\$ 9,078.62	\$ 275.99	\$ 225.15	\$ 191.56
DF-611 Reversing Automatic Document Feeder	A01H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-519 Base Finisher for C353/C253/C203	A01G0Y1	\$ 931.97	\$ 28.33	\$ 23.11	\$ 19.66
DK-504 Copy Desk	A0930Y3	\$ 119.40	\$ 3.63	\$ 2.96	\$ 2.52
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 11,084.99	\$ 336.98	\$ 274.91	\$ 233.89
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0562	\$ 0.0458	\$ 0.0390

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
OC-507 Original Cover	A0D8WY0	\$ 33.60	\$ 1.02	\$ 0.83	\$ 0.71
PC-405 Large Capacity Cassette (2,500 sheets)	A093010	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PC-204 500 x 2 Paper Feed Cabinet	A0930Y1	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-104 500 x 1 Paper Feed Cabinet	A0930Y0	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
JS-505 Job Separator Tray	A0830Y0	\$ 202.05	\$ 6.14	\$ 5.01	\$ 4.26
MT-502 Mailbin Kit for FS-519	4510761	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-602 Additional Output Tray for FS-519	4625246	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
PK-515 2/3-Hole Punch Kit for FS-519	A0DHWY1	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-505 Saddle Finisher Kit for FS-519	4511761	\$ 639.20	\$ 19.43	\$ 15.85	\$ 13.49
FK-502 Super G3 Fax Board	15LB	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-711 Option Mount Kit (Box Type)	A0DCWY0	\$ 78.48	\$ 2.39	\$ 1.95	\$ 1.66
ML-501 Fax Multi-Line	4599414	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
EK-603 USB Host Kit - Local Interface Kit	A0DPWW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
MK-713 Banner Paper Guide	A0D9WY0	\$ 456.00	\$ 13.86	\$ 11.31	\$ 9.62
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 HDD Encryption Kit	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (Hecon) (Legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub C203 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
Med 6,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)	
Plan A: Flat Monthly Charge	\$ 450.00	0.075	\$ 450.000	0.075	
Plan B: Flat Click Charge	0.075	0.075	0.075	0.075	
Plan C: Flat Monthly plus Click Charge	\$ 450.00		\$ 450.00		
Plan C: # of Clicks included in Monthly Charge	6,000		6,000		
Plan C: Overage Click Charge	0.0750		0.0750		
NET BASE COST	\$ 450.00	0.075	\$ 450.00	0.075	
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @ .0129 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .075. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0129 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @ .0129 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
IU211K (C253:100K, C203: 70K))	A0DE02F	\$ 150.00	70,004	65,804	\$ 0.0023
IU211C (C253: 75K, C203: 55K))	A0DE0HF	\$ 618.75	70,005	65,805	\$ 0.0094
IU211M (C253: 75K, C203: 55K))	A0DE0CF	\$ 618.75	70,006	65,806	\$ 0.0094
IU211Y (C253: 75K, C203: 55K))	A0DE06F	\$ 618.75	70,007	65,807	\$ 0.0094
TN213K (C253/C203: 24.5K, 466g)	A0D7132	\$ 48.75	70,012	65,811	\$ 0.0007
TN213C (C253/C203: 19K, 364g)	A0D7432	\$ 105.00	70,013	65,812	\$ 0.0016
TN213M (C253/C203: 19K, 364g)	A0D7332	\$ 105.00	70,014	65,813	\$ 0.0016
TN213Y (C253/C203: 19K, 364g)	A0D7232	\$ 105.00	70,015	65,814	\$ 0.0016
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK)".	A0DTWYO	\$ 37.50	45,000	42,300	\$ 0.0009
Fusing Unit (400K)	A02ER72000	\$ 525.00	20,000	18,800	\$ 0.0279
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	12,000	11,280	\$ 0.0216
Transfer Roller (150K)	A02ER71300	\$ 52.50	12,000	11,280	\$ 0.0047
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	12,000	11,280	\$ 0.0047
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	9,000	8,460	\$ 0.0060
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		68.96			
Low-Power Mode (kWh)		3.87			
Total Monthly Energy Use (kWh)		72.83			
Total Monthly Energy Cost (\$)		\$ 4.17			
Average Cost Per Copy (\$/copy)		\$ 0.000696			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub C253 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment Med 6,000 copies/month

Machine Rated Copies Per Minute (CPM) 25 Color; 25 B&W
 Monthly Volume 6,000
 Minimum Warranty Period 6
 Extended Warranty Period 6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C253	A02E011	\$ 9,774.46	\$ 297.14	\$ 242.41	\$ 206.24
DF-611 Reversing Automatic Document Feeder	A01HOW0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-519 Base Finisher for C353/C253/C203	A01G0Y1	\$ 931.97	\$ 28.33	\$ 23.11	\$ 19.66
DK-504 Copy Desk	A0930Y3	\$ 119.40	\$ 3.63	\$ 2.96	\$ 2.52
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 11,780.83	\$ 358.14	\$ 292.16	\$ 248.58
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0597	\$ 0.0487	\$ 0.0414

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
OC-507 Original Cover	A0D8WY0	\$ 33.60	\$ 1.02	\$ 0.83	\$ 0.71
PC-405 Large Capacity Cassette (2,500 sheets)	A093010	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PC-204 500 x 2 Paper Feed Cabinet	A0930Y1	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-104 500 x 1 Paper Feed Cabinet	A0930Y0	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
JS-505 Job Separator Tray	A0830Y0	\$ 202.05	\$ 6.14	\$ 5.01	\$ 4.26
MT-502 Mailbin Kit for FS-519	4510761	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-602 Additional Output Tray for FS-519	4625246	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
PK-515 2/3-Hole Punch Kit for FS-519	A0DHWY1	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-505 Saddle Finisher Kit for FS-519	4511761	\$ 639.20	\$ 19.43	\$ 15.85	\$ 13.49
FK-502 Super G3 Fax Board	15LB	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-711 Option Mount Kit (Box Type)	A0DCWY0	\$ 78.48	\$ 2.39	\$ 1.95	\$ 1.66
ML-501 Fax Multi-Line	4599414	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
EK-603 USB Host Kit - Local Interface Kit	A0DPWW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
MK-713 Banner Paper Guide	A0D9WY0	\$ 456.00	\$ 13.86	\$ 11.31	\$ 9.62
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 HDD Encryption Kit	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (Hecon) (Legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub C253 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
Med 6,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)	
Plan A: Flat Monthly Charge	\$ 450.00	0.075	\$ 450.000	0.075	
Plan B: Flat Click Charge	0.075	0.075	0.075	0.075	
Plan C: Flat Monthly plus Click Charge	\$ 450.00		\$ 450.00		
Plan C: # of Clicks included in Monthly Charge	6,000		6,000		
Plan C: Overage Click Charge	0.0750		0.0750		
NET BASE COST	\$ 450.00	0.075	\$ 450.00	0.075	
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .075. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0129 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
IU211K (C253:100K, C203:70K)	A0DE02F	\$ 150.00	70,004	65,804	\$ 0.0023
IU211C (C253: 75K, C203:55K)	A0DE0HF	\$ 618.75	70,005	65,805	\$ 0.0094
IU211M (C253: 75K, C203:55K)	A0DE0CF	\$ 618.75	70,006	65,806	\$ 0.0094
IU211Y (C253: 75K, C203:55K)	A0DE06F	\$ 618.75	70,007	65,807	\$ 0.0094
TN213K (C253/C203: 24.5K, 466g)	A0D7132	\$ 48.75	70,012	65,811	\$ 0.0007
TN213C (C253/C203: 19K, 364g)	A0D7432	\$ 105.00	70,013	65,812	\$ 0.0016
TN213M (C253/C203: 19K, 364g)	A0D7332	\$ 105.00	70,014	65,813	\$ 0.0016
TN213Y (C253/C203: 19K, 364g)	A0D7232	\$ 105.00	70,015	65,814	\$ 0.0016
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK))"	A0DTWY0	\$ 37.50	45,000	42,300	\$ 0.0009
Fusing Unit (400K)	A02ER72000	\$ 525.00	20,000	18,800	\$ 0.0279
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	12,000	11,280	\$ 0.0216
Transfer Roller (150K)	A02ER71300	\$ 52.50	12,000	11,280	\$ 0.0047
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	12,000	11,280	\$ 0.0047
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	9,000	8,460	\$ 0.0060
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		68.96			
Low-Power Mode (kWh)		3.87			
Total Monthly Energy Use (kWh)		72.83			
Total Monthly Energy Cost (\$)		\$ 4.17			
Average Cost Per Copy (\$/copy)		\$ 0.000696			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub C353 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment Medium

Machine Rated Copies Per Minute (CPM) 35 Color; 35 B&W
 Monthly Volume 6,000
 Minimum Warranty Period 6
 Extended Warranty Period 6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C353	A02E010	\$ 11,377.92	\$ 345.89	\$ 282.17	\$ 240.07
DF-611 Reversing Automatic Document Feeder	A01H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-519 Base Finisher for C353/C253/C203	A01G0Y1	\$ 931.97	\$ 28.33	\$ 23.11	\$ 19.66
DK-504 Copy Desk	A0930Y3	\$ 119.40	\$ 3.63	\$ 2.96	\$ 2.52
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT		\$ 13,384.29	\$ 406.88	\$ 331.93	\$ 282.41
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0678	\$ 0.0553	\$ 0.0471

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
Fax Kit (incl FK-502/MK-706/MK-704)	15LB/4599471 /4599401	\$ 690.00	\$ 20.98	\$ 17.11	\$ 14.56
PC-103 (500 sheet universal cassette w/ storage)	4061512	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
PC-203 (500x2 sheet universal cassette)	4061412	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-403 (2,500 sheet LCT)	4061713	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
EK-702 Local I/F Kit (Parallel, USB 2.0)	4599372	\$ 90.00	\$ 2.74	\$ 2.23	\$ 1.90
PK-510 Punch Kit	4512712	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
MT-501 Mailbin Kit	4510716	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-601 Output Tray	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
SD-503 Saddle Stitcher	4511711	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
HD-501 40 GB Hard Disk Drive	7640001522	\$ 192.60	\$ 5.86	\$ 4.78	\$ 4.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
ML-501 Multi Line	4599411	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34

Konica Minolta bizhub C353 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
Medium

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 330.00	55.000	\$ 330.000	55.000
Plan B: Flat Click Charge	0.055	0.055	0.055	0.055
Plan C: Flat Monthly plus Click Charge	\$ 330.00		\$ 330.00	
Plan C: # of Clicks included in Monthly Charge	6,000		6,000	
Plan C: Overage Click Charge	0.0550		0.0550	
NET BASE COST	\$ 330.00	0.055	\$ 330.00	0.055
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .055. B&W calculated @.012 with no minimums</i>				
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .055. Overages calculated @ net cost per copy click charge when exceeding monthly color minimum- B&W calculated @.012 with no minimums</i>				
<i>Plan C overages calculated @ net cost per copy click charge when exceeding color monthly minimum based upon color cpc of .055. B&W calculated @.012 with no minimums</i>				
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12% YIELD CPC
IU313K (C353: 120K)	A0DE03F	\$ 150.00	69,978	\$ 0.0023
IU313C (C353: 90K)	A0DE0JF	\$ 618.75	69,979	\$ 0.0094
IU313M (C353: 90K)	A0DE0DF	\$ 618.75	69,980	\$ 0.0094
IU313Y (C353: 90K)	A0DE07F	\$ 618.75	69,981	\$ 0.0094
TN314K (C353: 26K, 466g)	A0D7131	\$ 45.00	69,986	\$ 0.0007
TN314C (C353: 20K, 364g)	A0D7431	\$ 93.75	69,987	\$ 0.0014
TN314Y (C353: 20K, 364g)	A0D7231	\$ 93.75	69,988	\$ 0.0014
TN314M (C353: 20K, 364g)	A0D7331	\$ 93.75	69,989	\$ 0.0014
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK))"	A0DTWYO	\$ 37.50	69,994	\$ 0.0006
Fusing Unit (400K)	A02ER72000	\$ 525.00	69,995	\$ 0.0080
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	69,996	\$ 0.0037
Transfer Roller (150K)	A02ER71300	\$ 52.50	69,997	\$ 0.0008
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	69,998	\$ 0.0008
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	69,999	\$ 0.0008
Monthly Energy Use Analysis (kWh)				
Off Mode (kWh)		0.00		
Standby/(On) Mode (kWh)		68.96		
Low-Power Mode (kWh)		3.87		
Total Monthly Energy Use (kWh)		72.83		
Total Monthly Energy Cost (\$)		\$ 4.17		
Average Cost Per Copy (\$/copy)		\$ 0.000696		
Energy Rate, \$/kWh		\$ 0.05731		

Konica Minolta bizhub C451 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment High 16,000 copies/month

Machine Rated Copies Per Minute (CPM)	45 Color; 45 B&W
Monthly Volume	16,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C451 / DF-611 Automatic Document Feeder	A00K010 / A01H0W0	\$ 14,489.00	\$ 440.47	\$ 359.33	\$ 305.72
FS-519 Built-In Base Finisher	A01G0Y0	\$ 1,270.00	\$ 38.61	\$ 31.50	\$ 26.80
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 15,834.00	\$ 481.35	\$ 392.68	\$ 334.10
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0301	\$ 0.0245	\$ 0.0209

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
PK-510 Punch Kit 2/3 Hole Punch (option for the FS-514 & FS-519)	4512712	\$ 300	\$ 9.12	\$ 7.44	\$ 6.33
OT-602 Additional Output Tray for FS-519	4625246	\$ 30	\$ 0.91	\$ 0.74	\$ 0.63
SD-505 Saddle Finisher Kit for FS-519	4511761	\$ 639	\$ 19.43	\$ 15.85	\$ 13.49
MT-502 Mailbin Kit for FS-519	4510761	\$ 470	\$ 14.29	\$ 11.66	\$ 9.92
ML-501 Multi-Line Kit for C550 - Dual Line Option (SKU)	4599414	\$ 180	\$ 5.47	\$ 4.46	\$ 3.80
FK-502 Super G3 Fax Board	15LB	\$ 576	\$ 17.51	\$ 14.28	\$ 12.15
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960	\$ 29.18	\$ 23.81	\$ 20.26
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108	\$ 3.28	\$ 2.68	\$ 2.28
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60	\$ 1.82	\$ 1.49	\$ 1.27
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub C451 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
High 16,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 800.00	0.0500	\$ 800.000	0.0500
Plan B: Flat Click Charge	\$ 0.0500	0.0500	\$ 0.0500	0.0500
Plan C: Flat Monthly plus Click Charge	\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge	\$ 0.0500		\$ 0.0500	
NET BASE COST	\$ 800.00	0.0500	\$ 800.00	0.0500

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly color minimum- B&W calculated @.012 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding color monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN411K Toner (765g, 45K)	A070131	\$ 75.00	100,000	94,000	\$ 0.0008
TN611Y Toner Y (460g, 27K)	A070230	\$ 121.50	100,001	94,001	\$ 0.0013
TN611M Toner M (460g, 27K)	A070330	\$ 121.50	100,002	94,002	\$ 0.0013
TN611C Toner C (460g, 27K)	A070430	\$ 121.50	100,003	94,003	\$ 0.0013
IU610K Imaging Unit K (300K) (Includes Color Toner Filter 150K)	A06003F	\$ 375.00	100,004	94,004	\$ 0.0040
IU610Y Imaging Unit Y (100K)	A06007F	\$ 645.00	100,005	94,005	\$ 0.0069
IU610M Imaging Unit M (100K)	A0600DF	\$ 645.00	100,006	94,006	\$ 0.0069
IU610C Imaging Unit C (100K)	A0600JF	\$ 645.00	100,007	94,007	\$ 0.0069
Waste Toner Box (57K based on 20% coverage)	A0ATWYO	\$ 30.75	100,008	94,008	\$ 0.0003
SK-602 Staples (5,000 X 3) - (for FS-504, FS-514, FS-517)	14YK	\$ 51.00	100,009	94,008	\$ 0.0005
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	100,010	94,009	\$ 0.0006

Monthly Energy Use Analysis (kWh)

Off Mode (kWh)	0.00			
Standby/(On) Mode (kWh)	70.64			
Low-Power Mode (kWh)	3.43			
Total Monthly Energy Use (kWh)	74.07			
Total Monthly Energy Cost (\$)	\$ 4.25			
Average Cost Per Copy (\$/copy)	\$ 0.000265			
Energy Rate, \$/kWh	\$ 0.05731			

Konica Minolta bizhub PRO C500 Color Copier

**OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
High 16,000 copies/month**

Machine Rated Copies Per Minute (CPM)	50
Monthly Volume	16,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C500	65LE	\$ 21,708.73	\$ 659.95	\$ 538.38	\$ 458.05
DF-319; Document Feeder	960851	\$ 930.00	\$ 28.27	\$ 23.06	\$ 19.62
FS-513; Staple Finisher	20GA	\$ 1,482.00	\$ 45.05	\$ 36.75	\$ 31.27
IP-901; Print Controller	960895	\$ 13,440.00	\$ 408.58	\$ 333.31	\$ 283.58
Scan Capabilities to File	-	\$ 512.00	\$ 15.56	\$ 12.70	\$ 10.80
ESP QC Power Filter	7671000281	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 38,147.73	\$ 1,159.69	\$ 946.06	\$ 804.92
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0725	\$ 0.0591	\$ 0.0503

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
DocBuilder Pro	960234	\$ 1,780.00	\$ 54.11	\$ 44.14	\$ 37.56
ED 100 desitometer	960236	\$ 712.00	\$ 21.64	\$ 17.66	\$ 15.02
Color profile kit	960238	\$ 1,424.00	\$ 43.29	\$ 35.32	\$ 30.05
Graphic Package	960921	\$ 3,560.00	\$ 108.22	\$ 88.29	\$ 75.12
FACI Kit	960922	\$ 2,490.00	\$ 75.70	\$ 61.75	\$ 52.54
FACI Kit stand	960919	\$ 467.00	\$ 14.20	\$ 11.58	\$ 9.85
LCT 211	960853	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
FS 606; Booklet Finisher	20GB	\$ 2,880.00	\$ 87.55	\$ 71.42	\$ 60.77
PI 110	950553	\$ 668.00	\$ 20.31	\$ 16.57	\$ 14.09
PK 507; 3 Hole Punch	20GJ	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
PK 508; 2 Hole Punch	20GN	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
TU 109 with adapter	960856 / 960857	\$ 9,823.94	\$ 298.65	\$ 243.63	\$ 207.29
IC-405 Embedded Image Controller w/Fiery System 8e	20FG	\$ 4,672.00	\$ 142.03	\$ 115.87	\$ 98.58
MU412 256mb x 4	7640000749	\$ 246.40	\$ 7.49	\$ 6.11	\$ 5.20
256mb Upgrade Memory for IP-901	960913	\$ 217.00	\$ 6.60	\$ 5.38	\$ 4.58

Konica Minolta bizhub PRO C500 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment

High 16,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 777.60	0.0486	\$ 777.600	0.0486
Plan B: Flat Click Charge	\$ 0.0486	0.0486	\$ 0.0486	0.0486
Plan C: Flat Monthly plus Click Charge	\$ 777.60		\$ 777.60	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge	\$ 0.0486		\$ 0.0486	
NET BASE COST	\$ 777.60	0.0486	\$ 777.60	0.0486

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486.

B&W calculated @ .0135 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .0486. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @ .0135 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486.

B&W calculated @ .0135 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Black Toner	020V	\$ 43.12	30,000	28,200	\$ 0.0015
Black Developer	020Z	\$ 47.04	100,000	94,000	\$ 0.0005
Yellow toner	020W	\$ 76.83	20,000	18,800	\$ 0.0041
Magenta toner	020X	\$ 76.83	20,000	18,800	\$ 0.0041
Cyan toner	020Y	\$ 76.83	20,000	18,800	\$ 0.0041
Yellow developer	0200	\$ 141.12	100,000	94,000	\$ 0.0015
Magenta developer	0201	\$ 141.12	100,000	94,000	\$ 0.0015
Cyan developer	0202	\$ 141.12	100,000	94,000	\$ 0.0015
Staples (1,000 PER MONTH)	950764	\$ 26.00	15,000		

Monthly Energy Use Analysis (kWh)

Off Mode (kWh)	0.00
Standby/(On) Mode (kWh)	173.49
Low-Power Mode (kWh)	15.22
Total Monthly Energy Use (kWh)	188.71
Total Monthly Energy Cost (\$)	\$ 10.82
Average Cost Per Copy (\$/copy)	\$ 0.000676
Energy Rate, \$/kWh	\$ 0.05731

Konica Minolta bizhub PRO C550 Color Copier

**OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
High 16,000 copies/month**

Machine Rated Copies Per Minute (CPM)	45 Color; 55 B&W
Monthly Volume	16,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C550	A00JX001	\$ 20,557.25	\$ 624.94	\$ 509.82	\$ 433.76
FS-517 50 Sheet Staple Finisher	A07R0W0	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 21,970.25	\$ 667.90	\$ 544.86	\$ 463.57
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0417	\$ 0.0341	\$ 0.0290

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960.00	\$ 29.18	\$ 23.81	\$ 20.26
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
FS-608 Saddle Finisher	A07U0W0	\$ 2,310.00	\$ 70.22	\$ 57.29	\$ 48.74
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608	A04F0Y1	\$ 465.00	\$ 14.14	\$ 11.53	\$ 9.81
FK-502 Super G3 Fax Board	15LB	\$ 576.00	\$ 17.51	\$ 14.28	\$ 12.15
ML-501 Multi-Line Kit for C550 - Dual Line Option (SKU)	4599X002	\$ 756.00	\$ 22.98	\$ 18.75	\$ 15.95
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
SA-501Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
AU-101 Biometric Authentication Unit	A09MWW0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub PRO C550 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment

High 16,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 800.00	\$ 0.0500	\$ 800.000	\$ 0.0500
Plan B: Flat Click Charge	\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
Plan C: Flat Monthly plus Click Charge	\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge	\$ 0.0500		\$ 0.0500	
NET BASE COST	\$ 800.00	0.0500	\$ 800.00	0.0500

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.012 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN611K Toner K (765g, 45K)	A070130	\$ 57.75	45,000	42,300	\$ 0.0014
TN611Y Toner Y (460g, 27K)	A070230	\$ 121.50	300,000	282,000	\$ 0.0004
TN611M Toner M (460g, 27K)	A070330	\$ 121.50	27,000	25,380	\$ 0.0048
TN611C Toner C (460g, 27K)	A070430	\$ 121.50	27,000	25,380	\$ 0.0048
IU610K Imaging Unit K (300K) (Includes Color Toner Filter 150K)	A06003F	\$ 375.00	300,000	282,000	\$ 0.0013
IU610Y Imaging Unit Y (100K)	A06007F	\$ 645.00	100,000	94,000	\$ 0.0069
IU610M Imaging Unit M (100K)	A0600DF	\$ 645.00	100,000	94,000	\$ 0.0069
IU610C Imaging Unit C (100K)	A0600JF	\$ 645.00	100,000	94,000	\$ 0.0069
Staples (1,000 PER MONTH)		\$ 31.36	15,000		

Monthly Energy Use Analysis (kWh)

Off Mode (kWh)	0.00
Standby/(On) Mode (kWh)	93.82
Low-Power Mode (kWh)	5.15
Total Monthly Energy Use (kWh)	98.97
Total Monthly Energy Cost (\$)	\$ 5.67
Average Cost Per Copy (\$/copy)	\$ 0.000354
Energy Rate, \$/kWh	\$ 0.05731

Konica Minolta bizhub PRO C650 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment High 16,000 copies/month

Machine Rated Copies Per Minute (CPM) 50 Color; 65 B&W
 Monthly Volume 16,000
 Minimum Warranty Period 6
 Extended Warranty Period 6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C650	A00H010	\$ 24,286.34	\$ 738.30	\$ 602.30	\$ 512.44
DF-610 Automatic Document Feeder	A07H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-517 50 Sheet Staple Finisher	A07R0W0	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 26,579.34	\$ 808.01	\$ 659.17	\$ 560.82
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0505	\$ 0.0412	\$ 0.0351

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960.00	\$ 29.18	\$ 23.81	\$ 20.26
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
FS-517 50 Sheet Staple Finisher	A07R0W1	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
PI-503 Post Inserter for FS-517, FS-608	A07V0W0	\$ 600.00	\$ 18.24	\$ 14.88	\$ 12.66
FS-608 Saddle Finisher	A07U0W1	\$ 2,310.00	\$ 70.22	\$ 57.29	\$ 48.74
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608, FS-520	A04FOY1	\$ 465.00	\$ 14.14	\$ 11.53	\$ 9.81
FK-502 Super G3 Fax Board	15LB	\$ 576.00	\$ 17.51	\$ 14.28	\$ 12.15
ML-501 Fax Multi-Line	4599414	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
IC-409 Image Controller (EFI Fiery Controller)	A074WY0	\$ 2,376.00	\$ 72.23	\$ 58.92	\$ 50.13
EFI Secure Erase	7640004311	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI Hot Folders	7640004312	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI AutoTrap	7640004313	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI Impose V2.6 for IC-303 / IC-408 / IC-409	7640002323	\$ 1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
ES-1000 Spectrophotometer V 2.0	7640004314	\$ 780.00	\$ 23.71	\$ 19.34	\$ 16.46
EFI Color Profiler Suite V2.0 w/ES-1000	7640002333	\$ 1,920.00	\$ 58.37	\$ 47.62	\$ 40.51
ED-100 Fiery Densitometer	7640000186	\$ 600.00	\$ 18.24	\$ 14.88	\$ 12.66
SC-503 HDD Encryption Kit	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
AU-101 Biometric Authentication Unit	A09MWW0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (Hecon) (Legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 800.00	\$ 0.0500	\$ 800.000	\$ 0.0500
Plan B: Flat Click Charge	\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
Plan C: Flat Monthly plus Click Charge	\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge	\$ 0.0500		\$ 0.0500	
NET BASE COST	\$ 800.00	0.0500	\$ 800.00	0.0500
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums</i>				
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.012 with no minimums</i>				
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums</i>				

Konica Minolta bizhub PRO C650 Color Copier

**OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
High 16,000 copies/month**

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN611K Toner K (765g, 45K)	A070130	\$ 57.75	45,000	42,300	\$ 0.0014
TN611Y Toner Y (460g, 27K)	A070230	\$ 121.50	300,000	282,000	\$ 0.0004
TN611M Toner M (460g, 27K)	A070330	\$ 121.50	300,001	282,001	\$ 0.0004
TN611C Toner C (460g, 27K)	A070430	\$ 121.50	300,002	282,002	\$ 0.0004
IU610K Imaging Unit K (300K) (Includes Color Toner Filter 150K)	A06003F	\$ 375.00	300,003	282,003	\$ 0.0013
IU610Y Imaging Unit Y (100K)	A06007F	\$ 645.00	300,004	282,004	\$ 0.0023
IU610M Imaging Unit M (100K)	A0600DF	\$ 645.00	300,005	282,005	\$ 0.0023
IU610C Imaging Unit C (100K)	A0600JF	\$ 645.00	300,006	282,006	\$ 0.0023
Waste Toner Box (57K based on 20% coverage)	A0ATWY0	\$ 30.75	300,007	282,007	\$ 0.0001
Fusing Unit (300K) (includes Ozone Filter 300K)	A00JR72100	\$ 450.00	300,008	282,008	\$ 0.0016
Transfer Belt Unit (450K)	A00JR71400	\$ 562.50	300,009	282,008	\$ 0.0020
Transfer Roller Unit (450K)	A00JR71500	\$ 54.00	300,010	282,009	\$ 0.0002
Color Toner Filter (150K)	A00JR70000	\$ 33.75	300,011	282,010	\$ 0.0001
MS-5C Staple Cartridge (5K x 3) FN-100/ FN-102/ FN-104/ FN-112/ FN-6/ FN-7/ FN-9/ FN-10/ FN-120/ FN-121/ FN-500/ FN-502/ FN-503 / FN-504/ FS-602 / FS-604 / FS-607/ FS-608 / FS-517.	4448121	\$ 39.00	300,012	282,011	\$ 0.0001
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	300,013	282,012	\$ 0.0002
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		93.82			
Low-Power Mode (kWh)		5.15			
Total Monthly Energy Use (kWh)		98.97			
Total Monthly Energy Cost (\$)		5.67			
Average Cost Per Copy (\$/copy)		\$ 0.000354			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment High 16,000 copies/month

Machine Rated Copies Per Minute (CPM)	65
Monthly Volume	16,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C6500	A03U010	\$ 26,974.90	\$ 820.04	\$ 668.98	\$ 569.17
DF-609 Reversing Auto Document Feeder	A0520Y0	\$ 949.86	\$ 28.88	\$ 23.56	\$ 20.04
FS-503 100-Sheet Stapling Finisher	15AE	\$ 3,578.84	\$ 108.80	\$ 88.76	\$ 75.51
HD-506 4 X 40GB Hard Drives (all included in kit)	A03Y0Y0	\$ 1,280.00	\$ 38.91	\$ 31.74	\$ 27.01
IC-305 (external controller)	A0MD0Y0	\$ 14,720.00	\$ 447.49	\$ 365.06	\$ 310.59
ESP QC Power Filter	7671000281	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 47,578.60	\$ 1,446.39	\$ 1,179.95	\$ 1,003.91
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0904	\$ 0.0737	\$ 0.0627

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
OC-506 Original Cover	A0420Y0	\$ 115.20	\$ 3.50	\$ 2.86	\$ 2.43
PF-601 Paper Feed Unit	A03X0Y0	\$ 3,712.00	\$ 112.84	\$ 92.06	\$ 78.32
HT-504 Dehumidifier heater for PF-601	A0410Y1	\$ 1,216.00	\$ 36.97	\$ 30.16	\$ 25.66
FD-501 Multi-Folding Unit	15BN	\$ 10,880.00	\$ 330.75	\$ 269.82	\$ 229.57
SD-501 Saddle Stitch Finisher	15AQ	\$ 16,000.00	\$ 486.40	\$ 396.80	\$ 337.60
LS-501 Large Capacity Stacker	15AM	\$ 10,560.00	\$ 321.02	\$ 261.89	\$ 222.82
LU-202 Large Capacity Tray - entry version	A03W0Y0	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
RU-503 Relay Unit - No Power Supply	A04J0Y0	\$ 1,600.00	\$ 48.64	\$ 39.68	\$ 33.76
RU-504 Relay Unit with Power Supply	A04K0Y0	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
HD-506 4 X 40GB Hard Drives (all included in kit)	A03Y0Y0	\$ 1,280.00	\$ 38.91	\$ 31.74	\$ 27.01
Graphic Arts Package (GA1) for IC-303	7640002319	\$ 2,304.00	\$ 70.04	\$ 57.14	\$ 48.61
Graphic Arts Premium Edition (GA2) for IC-303	7640002320	\$ 5,184.00	\$ 157.59	\$ 128.56	\$ 109.38
FS-607 Booklet Finisher	A04D0Y0	\$ 3,136.00	\$ 95.33	\$ 77.77	\$ 66.17
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608	A04F0Y1	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
IC-408 (EFI embedded controller)	A0360Y0	\$ 4,992.00	\$ 151.76	\$ 123.80	\$ 105.33
512 MB Memory Upgrade for IC-408 **	7640002934	\$ 252.80	\$ 7.69	\$ 6.27	\$ 5.33

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment

High 16,000 copies/month

OPTIONAL ACCESSORIES - CONTINUED

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
Graphic Arts Premium Upgrade (GA1 to GA2) for IC-303	7640002321	\$ 3,456.00	\$ 105.06	\$ 85.71	\$ 72.92
Production Print Package (PPP) for IC-303	7640002322	\$ 5,612.40	\$ 170.62	\$ 139.19	\$ 118.42
FACI kit for IC-303	7640002325	\$ 2,591.28	\$ 78.77	\$ 64.26	\$ 54.68
Color Profiler Suite v2.0 w/ES-1000	7640002333	\$ 2,304.00	\$ 70.04	\$ 57.14	\$ 48.61
Dongle FACI kit enable for IC-302	7640002324	\$ 972.00	\$ 29.55	\$ 24.11	\$ 20.51
EFI Impose 2.6 for IC-303	7640002323	\$ 1,800.00	\$ 54.72	\$ 44.64	\$ 37.98
FACI Kit Stand for IC-302/303	7640000744	\$ 486.00	\$ 14.77	\$ 12.05	\$ 10.25
HDD security kit for IC-302/303 (removable HDD)	7640002300	\$ 768.00	\$ 23.35	\$ 19.05	\$ 16.20
512MB x 2 (1GB total) upgrade memory for IC-302	TBD	\$ 307.20	\$ 9.34	\$ 7.62	\$ 6.48
1GB x 2 (2GB total) upgrade memory for IC-302	TBD-1	\$ 508.80	\$ 15.47	\$ 12.62	\$ 10.74

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1C New Digital Multifunctional Color Copier Equipment
High 16,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 777.60	0.0486	\$ 777.600	0.0486
Plan B: Flat Click Charge(Color Copies)	\$ 0.0486	0.0486	\$ 0.0486	0.0486
Plan C: Flat Monthly plus Click Charge	\$ 777.60		\$ 777.60	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge(Color Copies)	\$ 0.0486		\$ 0.0486	
NET BASE COST	\$ 777.60	0.0486	\$ 777.60	0.0486

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .0486. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0135 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN610K - Black Toner (Yield: 35K)	A04P130	\$ 51.00	35,000	32,900	\$ 0.0016
TN610Y - Yellow Toner (Yield: 24K)	A04P230	\$ 96.90	24,000	22,560	\$ 0.0043
TN610M - Magenta Toner (Yield: 24K)	A04P330	\$ 96.90	24,000	22,560	\$ 0.0043
TN610C - Cyan Toner (Yield: 24K)	A04P430	\$ 96.90	24,000	22,560	\$ 0.0043
DV610K - Black Developer (Yield: 200K)	A04P600	\$ 91.80	200,000	188,000	\$ 0.0005
DV610Y - Yellow Developer (Yield: 200K)	A04P700	\$ 276.25	200,000	188,000	\$ 0.0015
DV610M - Magenta Developer (Yield: 200K)	A04P800	\$ 276.25	200,000	188,000	\$ 0.0015
DV610C - Cyan Developer (Yield: 200K)	A04P900	\$ 276.25	200,000	188,000	\$ 0.0015
Staples for FS-503/516 (5K x 5)	14YJ	\$ 204.00	25,000	23,500	\$ 0.0087
SK-601 Staples for SD-501 (5K x 3)	14YH	\$ 102.00	9,000	8,460	\$ 0.0121
MS-5C Staple Cartridge (5K x 3) FN-100, 102, 104, 112, 4, 6, 7, 500, 502, 503, 504, FS-602/604/607	4448121	\$ 44.20	15,000	14,100	\$ 0.0031
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		173.49			
Low-Power Mode (kWh)		15.22			
Total Monthly Energy Use (kWh)		188.71			
Total Monthly Energy Cost (\$)		\$ 10.82			
Average Cost Per Copy (\$/copy)		\$ 0.000676			
Energy Rate, \$/kWh		\$ 0.05731			



KONICA MINOLTA

Section D

Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers

Konica Minolta bizhub C203 Color Copier

**OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopier
Med 6,000 copies/month**

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)	
Plan A: Flat Monthly Charge	\$ 450.00	\$ 0.0500	\$ 450.00	\$ 0.0500	
Plan B: Flat Click Charge(Black Copies)	0.0129	0.0129	0.0129	0.0129	
Plan B: Flat Click Charge(Color Copies)	0.075	0.075	0.075	0.075	
Plan C: Flat Monthly plus Click Charge	\$ 450.00		\$ 450.00		
Plan C: # of Clicks included in Monthly Charge	6,000		6,000		
Plan C: Overage Click Charge(Black Copies)	0.0129	0.0129	0.0129	0.0129	
Plan C: Overage Click Charge(Color Copies)	0.075	0.075	0.075	0.075	
NET BASE COST	\$ 452.90	0.0503	\$ 452.90	0.0503	
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .075. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0129 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
IU211K (C253:100K, C203:70K))	A0DE02F	\$ 150.00	70,004	65,804	\$ 0.0023
IU211C (C253: 75K, C203:55K))	A0DE0HF	\$ 618.75	70,005	65,805	\$ 0.0094
IU211M (C253: 75K, C203:55K))	A0DE0CF	\$ 618.75	70,006	65,806	\$ 0.0094
IU211Y (C253: 75K, C203:55K))	A0DE06F	\$ 618.75	70,007	65,807	\$ 0.0094
TN213K (C253/C203: 24.5K, 466g)	A0D7132	\$ 48.75	70,012	65,811	\$ 0.0007
TN213C (C253/C203: 19K, 364g)	A0D7432	\$ 105.00	70,013	65,812	\$ 0.0016
TN213M (C253/C203: 19K, 364g)	A0D7332	\$ 105.00	70,014	65,813	\$ 0.0016
TN213Y (C253/C203: 19K, 364g)	A0D7232	\$ 105.00	70,015	65,814	\$ 0.0016
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK)".	A0DTWY0	\$ 37.50	45,000	42,300	\$ 0.0009
Fusing Unit (400K)	A02ER72000	\$ 525.00	20,000	18,800	\$ 0.0279
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	12,000	11,280	\$ 0.0216
Transfer Roller (150K)	A02ER71300	\$ 52.50	12,000	11,280	\$ 0.0047
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	12,000	11,280	\$ 0.0047
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	9,000	8,460	\$ 0.0060
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		68.96			
Low-Power Mode (kWh)		3.87			
Total Monthly Energy Use (kWh)		72.83			
Total Monthly Energy Cost (\$)		\$ 4.17			
Average Cost Per Copy (\$/copy)		\$ 0.000696			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub C253 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopier Med 6,000 copies/month

Machine Rated Copies Per Minute (CPM)	25 Color; 25 B&W
Monthly Volume	3,000
Combined Monthly Volume Black and White	9,000
Color Copies	
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C253	A02E011	\$ 9,774.46	\$ 297.14	\$ 242.41	\$ 206.24
DF-611 Reversing Automatic Document Feeder	A01H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-519 Base Finisher for C353/C253/C203	A01G0Y1	\$ 931.97	\$ 28.33	\$ 23.11	\$ 19.66
DK-504 Copy Desk	A0930Y3	\$ 119.40	\$ 3.63	\$ 2.96	\$ 2.52
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 11,780.83	\$ 358.14	\$ 292.16	\$ 248.58
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0398	\$ 0.0325	\$ 0.0276

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
OC-507 Original Cover	A0D8WY0	\$ 33.60	\$ 1.02	\$ 0.83	\$ 0.71
PC-405 Large Capacity Cassette (2,500 sheets)	A093010	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
PC-204 500 x 2 Paper Feed Cabinet	A0930Y1	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-104 500 x 1 Paper Feed Cabinet	A0930Y0	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
JS-505 Job Separator Tray	A0830Y0	\$ 202.05	\$ 6.14	\$ 5.01	\$ 4.26
MT-502 Mailbin Kit for FS-519	4510761	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-602 Additional Output Tray for FS-519	4625246	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
PK-515 2/3-Hole Punch Kit for FS-519	A0DHWY1	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
SD-505 Saddle Finisher Kit for FS-519	4511761	\$ 639.20	\$ 19.43	\$ 15.85	\$ 13.49
FK-502 Super G3 Fax Board	15LB	\$ 611.52	\$ 18.59	\$ 15.17	\$ 12.90
MK-711 Option Mount Kit (Box Type)	A0DCWY0	\$ 78.48	\$ 2.39	\$ 1.95	\$ 1.66
ML-501 Fax Multi-Line	4599414	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
EK-603 USB Host Kit - Local Interface Kit	A0DPWW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
MK-713 Banner Paper Guide	A0D9WY0	\$ 456.00	\$ 13.86	\$ 11.31	\$ 9.62
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 HDD Encryption Kit	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (Hecon) (Legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub C253 Color Copier

**OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopier
Med 6,000 copies/month**

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)	
Plan A: Flat Monthly Charge	\$ 450.00	\$ 0.0500	\$ 450.00	\$ 0.0500	
Plan B: Flat Click Charge(Black Copies)	0.0129	0.0129	0.0129	0.0129	
Plan B: Flat Click Charge(Color Copies)	0.075	0.075	0.075	0.075	
Plan C: Flat Monthly plus Click Charge	\$ 450.00		\$ 450.00		
Plan C: # of Clicks included in Monthly Charge	6,000		6,000		
Plan C: Overage Click Charge(Black Copies)	0.0129	0.0129	0.0129	0.0129	
Plan C: Overage Click Charge(Color Copies)	0.075	0.075	0.075	0.075	
NET BASE COST	\$ 452.90	0.0503	\$ 452.90	0.0503	
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .075. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0129 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .075. B&W calculated @.0129 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
IU211K (C253:100K, C203:70K))	A0DE02F	\$ 150.00	70,004	65,804	\$ 0.0023
IU211C (C253: 75K, C203:55K))	A0DE0HF	\$ 618.75	70,005	65,805	\$ 0.0094
IU211M (C253: 75K, C203:55K))	A0DE0CF	\$ 618.75	70,006	65,806	\$ 0.0094
IU211Y (C253: 75K, C203:55K))	A0DE06F	\$ 618.75	70,007	65,807	\$ 0.0094
TN213K (C253/C203: 24.5K, 466g)	A0D7132	\$ 48.75	70,012	65,811	\$ 0.0007
TN213C (C253/C203: 19K, 364g)	A0D7432	\$ 105.00	70,013	65,812	\$ 0.0016
TN213M (C253/C203: 19K, 364g)	A0D7332	\$ 105.00	70,014	65,813	\$ 0.0016
TN213Y (C253/C203: 19K, 364g)	A0D7232	\$ 105.00	70,015	65,814	\$ 0.0016
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK)".	A0DTWY0	\$ 37.50	45,000	42,300	\$ 0.0009
Fusing Unit (400K)	A02ER72000	\$ 525.00	20,000	18,800	\$ 0.0279
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	12,000	11,280	\$ 0.0216
Transfer Roller (150K)	A02ER71300	\$ 52.50	12,000	11,280	\$ 0.0047
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	12,000	11,280	\$ 0.0047
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	9,000	8,460	\$ 0.0060
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		68.96			
Low-Power Mode (kWh)		3.87			
Total Monthly Energy Use (kWh)		72.83			
Total Monthly Energy Cost (\$)		\$ 4.17			
Average Cost Per Copy (\$/copy)		\$ 0.000696			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub C353 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers Medium

Machine Rated Copies Per Minute (CPM)	35 Color; 35 B&W
Monthly Volume	3,000
Combined Monthly Volume Black and White	9,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C353	A02E010	\$ 11,377.92	\$ 345.89	\$ 282.17	\$ 240.07
DF-611 Reversing Automatic Document Feeder	A01H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-519 Base Finisher for C353/C253/C203	A01G0Y1	\$ 931.97	\$ 28.33	\$ 23.11	\$ 19.66
DK-504 Copy Desk	A0930Y3	\$ 119.40	\$ 3.63	\$ 2.96	\$ 2.52
ESP QC Power Protection Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT		\$ 13,384.29	\$ 406.88	\$ 331.93	\$ 282.41
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 67.8137	\$ 55.3217	\$ 47.0681

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
Fax Kit (incl FK-502/MK-706/MK-704)	15LB/4599471 /4599401	\$ 690.00	\$ 20.98	\$ 17.11	\$ 14.56
PC-103 (500 sheet universal cassette w/ storage)	4061512	\$ 377.20	\$ 11.47	\$ 9.35	\$ 7.96
PC-203 (500x2 sheet universal cassette)	4061412	\$ 535.00	\$ 16.26	\$ 13.27	\$ 11.29
PC-403 (2,500 sheet LCT)	4061713	\$ 541.80	\$ 16.47	\$ 13.44	\$ 11.43
EK-702 Local I/F Kit (Parallel. USB 2.0)	4599372	\$ 90.00	\$ 2.74	\$ 2.23	\$ 1.90
PK-510 Punch Kit	4512712	\$ 235.00	\$ 7.14	\$ 5.83	\$ 4.96
MT-501 Mailbin Kit	4510716	\$ 470.00	\$ 14.29	\$ 11.66	\$ 9.92
OT-601 Output Tray	4625241	\$ 20.50	\$ 0.62	\$ 0.51	\$ 0.43
SD-503 Saddle Stitcher	4511711	\$ 606.30	\$ 18.43	\$ 15.04	\$ 12.79
HD-501 40 GB Hard Disk Drive	7640001522	\$ 192.60	\$ 5.86	\$ 4.78	\$ 4.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
ML-501 Multi Line	4599411	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34

Konica Minolta bizhub C353 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers Medium

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)	
Plan A: Flat Monthly Charge	\$ 330.00	\$ 55.0000	\$ 330.00	\$ 55.0000	
Plan B: Flat Click Charge(Black Copies)	0.012	0.012	0.012	0.012	
Plan B: Flat Click Charge(Color Copies)	0.055	0.055	0.055	0.055	
Plan C: Flat Monthly plus Click Charge	\$ 330.00		\$ 330.00		
Plan C: # of Clicks included in Monthly Charge	6,000		6,000		
Plan C: Overage Click Charge(Black Copies)	0.012	0.012	0.012	0.012	
Plan C: Overage Click Charge(Color Copies)	0.055	0.055	0.055	0.055	
NET BASE COST	\$ 331.98	0.0369	\$ 331.98	0.0369	
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .055. B&W calculated @.012 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .055. Overages calculated @ net cost per copy click charge when exceeding monthly color minimum- B&W calculated @.012 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding color monthly minimum based upon color cpc of .055. B&W calculated @.012 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12% YIELD	12% YIELD CPC
IU313K (C353: 120K)	A0DE03F	\$ 150.00	69,978	65,779	\$ 0.0023
IU313C (C353: 90K)	A0DE0JF	\$ 618.75	69,979	65,780	\$ 0.0094
IU313M (C353: 90K)	A0DE0DF	\$ 618.75	69,980	65,781	\$ 0.0094
IU313Y (C353: 90K)	A0DE07F	\$ 618.75	69,981	65,782	\$ 0.0094
TN314K (C353: 26K, 466g)	A0D7131	\$ 45.00	69,986	65,787	\$ 0.0007
TN314C (C353: 20K, 364g)	A0D7431	\$ 93.75	69,987	65,788	\$ 0.0014
TN314Y (C353: 20K, 364g)	A0D7231	\$ 93.75	69,988	65,789	\$ 0.0014
TN314M (C353: 20K, 364g)	A0D7331	\$ 93.75	69,989	65,790	\$ 0.0014
"Waste Toner Box (50K based on 20% coverage (5% each of CMYK))".	A0DTWY0	\$ 37.50	69,994	65,794	\$ 0.0006
Fusing Unit (400K)	A02ER72000	\$ 525.00	69,995	65,795	\$ 0.0080
Transfer Belt Unit (150K)	A02ER73000	\$ 243.75	69,996	65,796	\$ 0.0037
Transfer Roller (150K)	A02ER71300	\$ 52.50	69,997	65,797	\$ 0.0008
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	69,998	65,798	\$ 0.0008
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	69,999	65,799	\$ 0.0008
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		68.96			
Low-Power Mode (kWh)		3.87			
Total Monthly Energy Use (kWh)		72.83			
Total Monthly Energy Cost (\$)		\$ 4.17			
Average Cost Per Copy (\$/copy)		\$ 0.000696			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub C451 Color Copier

**OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High 16,000 copies/month**

Machine Rated Copies Per Minute (CPM)	35 Color; 45 B&W
Monthly Volume Black Copies	12,000
Combined Monthly Volume Black and White Color	28,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C451 / DF-611 Automatic Document Feeder	A00K010 / A01H0W0	\$ 14,489.00	\$ 440.47	\$ 359.33	\$ 305.72
FS-519 Built-In Base Finisher	A01G0Y0	\$ 1,270.00	\$ 38.61	\$ 31.50	\$ 26.80
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 15,834.00	\$ 481.35	\$ 392.68	\$ 334.10
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 80.2256	\$ 65.4472	\$ 55.6829

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
PK-510 Punch Kit 2/3 Hole Punch (option for the FS-514 & FS-519)	4512712	\$ 300	\$ 9.12	\$ 7.44	\$ 6.33
OT-602 Additional Output Tray for FS-519	4625246	\$ 30	\$ 0.91	\$ 0.74	\$ 0.63
SD-505 Saddle Finisher Kit for FS-519	4511761	\$ 639	\$ 19.43	\$ 15.85	\$ 13.49
MT-502 Mailbin Kit for FS-519	4510761	\$ 470	\$ 14.29	\$ 11.66	\$ 9.92
ML-501 Multi-Line Kit for C550 - Dual Line Option (SKU)	4599414	\$ 180	\$ 5.47	\$ 4.46	\$ 3.80
FK-502 Super G3 Fax Board	15LB	\$ 576	\$ 17.51	\$ 14.28	\$ 12.15
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960	\$ 29.18	\$ 23.81	\$ 20.26
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108	\$ 3.28	\$ 2.68	\$ 2.28
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60	\$ 1.82	\$ 1.49	\$ 1.27
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
AU-101 Biometric Authentication Unit	A09MWY0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub C451 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High 16,000 copies/month

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 800.00	133.3333	\$ 800.000	133.3333
Plan B: Flat Click Charge	\$ 0.0500	0.0500	\$ 0.0500	0.0500
Plan C: Flat Monthly plus Click Charge	\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge	\$ 0.0500		\$ 0.0500	
NET BASE COST	\$ 0.30	0.0500	\$ 0.30	0.0500

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly color minimum- B&W calculated @.012 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding color monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN411K Toner (765g, 45K)	A070131	\$ 75.00	100,000	94,000	\$ 0.0008
TN611Y Toner Y (460g, 27K)	A070230	\$ 121.50	100,001	94,001	\$ 0.0013
TN611M Toner M (460g, 27K)	A070330	\$ 121.50	100,002	94,002	\$ 0.0013
TN611C Toner C (460g, 27K)	A070430	\$ 121.50	100,003	94,003	\$ 0.0013
IU610K Imaging Unit K (300K) (Includes Color Toner Filter 150K)	A06003F	\$ 375.00	100,004	94,004	\$ 0.0040
IU610Y Imaging Unit Y (100K)	A06007F	\$ 645.00	100,005	94,005	\$ 0.0069
IU610M Imaging Unit M (100K)	A0600DF	\$ 645.00	100,006	94,006	\$ 0.0069
IU610C Imaging Unit C (100K)	A0600JF	\$ 645.00	100,007	94,007	\$ 0.0069
Waste Toner Box (57K based on 20% coverage)	A0ATWY0	\$ 30.75	100,008	94,008	\$ 0.0003
SK-602 Staples (5,000 X 3) - (for FS-504, FS-514, FS-517)	14YK	\$ 51.00	100,009	94,008	\$ 0.0005
MS-2C Staples (2,000 staples x 4) for SK-1, SD-502, SD-503, SD-505	4599161	\$ 52.50	100,010	94,009	\$ 0.0006

Monthly Energy Use Analysis (kWh)

Off Mode (kWh)	0.00			
Standby/(On) Mode (kWh)	70.64			
Low-Power Mode (kWh)	3.43			
Total Monthly Energy Use (kWh)	74.07			
Total Monthly Energy Cost (\$)	\$ 4.25			
Average Cost Per Copy (\$/copy)	\$ 0.000265			
Energy Rate, \$/kWh	\$ 0.05731			

Konica Minolta bizhub PRO C500 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers High

Machine Rated Copies Per Minute (CPM)	50
Monthly Volume Black Copies	12,000
Combined Monthly Volume Black and White Color	28,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C500	65LE	\$ 21,708.73	\$ 659.95	\$ 538.38	\$ 458.05
DF-319; Document Feeder	960851	\$ 930.00	\$ 28.27	\$ 23.06	\$ 19.62
FS-513; Staple Finisher	20GA	\$ 1,482.00	\$ 45.05	\$ 36.75	\$ 31.27
IP-901; Print Controller	960895	\$ 13,440.00	\$ 408.58	\$ 333.31	\$ 283.58
Scan Capabilities to File	-	\$ 512.00	\$ 15.56	\$ 12.70	\$ 10.80
ESP QC Power Filter	7671000281	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 38,147.73	\$ 1,159.69	\$ 946.06	\$ 804.92
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0414	\$ 0.0338	\$ 0.0287

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
DocBuilder Pro	960234	\$ 1,780.00	\$ 54.11	\$ 44.14	\$ 37.56
ED 100 desitometer	960236	\$ 712.00	\$ 21.64	\$ 17.66	\$ 15.02
Color profile kit	960238	\$ 1,424.00	\$ 43.29	\$ 35.32	\$ 30.05
Graphic Package	960921	\$ 3,560.00	\$ 108.22	\$ 88.29	\$ 75.12
FACI Kit	960922	\$ 2,490.00	\$ 75.70	\$ 61.75	\$ 52.54
FACI Kit stand	960919	\$ 467.00	\$ 14.20	\$ 11.58	\$ 9.85
LCT 211	960853	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
FS 606; Booklet Finisher	20GB	\$ 2,880.00	\$ 87.55	\$ 71.42	\$ 60.77
PI 110	950553	\$ 668.00	\$ 20.31	\$ 16.57	\$ 14.09
PK 507; 3 Hole Punch	20GJ	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
PK 508; 2 Hole Punch	20GN	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
TU 109 with adapter	960856 / 960857	\$ 9,823.94	\$ 298.65	\$ 243.63	\$ 207.29

Konica Minolta bizhub PRO C500 Color Copier

**OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High**

IC-405 Embedded Image Controller w/Fiery System 8e	20FG	\$ 4,672.00	\$ 142.03	\$ 115.87	\$ 98.58
IP-921; Print Controller	20EY	\$ 4,480.00	\$ 136.19	\$ 111.10	\$ 94.53
Video Interface Kit for VI-621 (IP921)	960918	\$ 191.47	\$ 5.82	\$ 4.75	\$ 4.04
MU412 256mb x 4	7640000749	\$ 246.40	\$ 7.49	\$ 6.11	\$ 5.20
256mb Upgrade Memory for IP-901	960913	\$ 217.00	\$ 6.60	\$ 5.38	\$ 4.58

MAINTENANCE

SERVICE PLANS:		NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge		\$ 777.60	\$ 0.0278	\$ 777.60	\$ 0.0278
Plan B: Flat Click Charge(Black Copies)		\$ 0.0135	\$ 0.0135	\$ 0.0135	\$ 0.0135
Plan B: Flat Click Charge(Color Copies)		\$ 0.0486	\$ 0.0486	\$ 0.0486	\$ 0.0486
Plan C: Flat Monthly plus Click Charge		\$ 777.60		\$ 777.60	
Plan C: # of Clicks included in Monthly Charge		16,000		16,000	
Plan C: Overage Click Charge(Black Copies)		\$ 0.0135	\$ 0.0135	\$ 0.0135	\$ 0.0135
Plan C: Overage Click Charge(Color Copies)		\$ 0.0486	\$ 0.0486	\$ 0.0486	\$ 0.0486
NET BASE COST		\$ 785.47	0.0281	\$ 785.47	0.0281

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums

Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .0486. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0135 with no minimums

Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Black Toner	020V	\$ 43.12	30,000	28,200	\$ 0.0015
Black Developer	020Z	\$ 47.04	100,000	94,000	\$ 0.0005
Yellow toner	020W	\$ 76.83	20,000	18,800	\$ 0.0041

Konica Minolta bizhub PRO C550 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers High

Machine Rated Copies Per Minute (CPM)	Color: 45; B&W: 55
Monthly Volume Black Copies	12,000
Combined Monthly Volume Black and White Color	28,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C550	A00JX001	\$ 20,557.25	\$ 624.94	\$ 509.82	\$ 433.76
FS-517 50 Sheet Staple Finisher	A07ROW0	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 21,970.25	\$ 667.90	\$ 544.86	\$ 463.57
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0239	\$ 0.0195	\$ 0.0166

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960.00	\$ 29.18	\$ 23.81	\$ 20.26
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
FS-608 Saddle Finisher	A07U0W0	\$ 2,310.00	\$ 70.22	\$ 57.29	\$ 48.74
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608	A04F0Y1	\$ 465.00	\$ 14.14	\$ 11.53	\$ 9.81
FK-502 Super G3 Fax Board	15LB	\$ 576.00	\$ 17.51	\$ 14.28	\$ 12.15
ML-501 Multi-Line Kit for C550 - Dual Line Option (SKU)	4599X002	\$ 756.00	\$ 22.98	\$ 18.75	\$ 15.95
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
SA-501 Scan Accelerator Kit	4599386	\$ 240.00	\$ 7.30	\$ 5.95	\$ 5.06
SC-503 (HDD Encryption Kit)	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
AU-101 Biometric Authentication Unit	A09MWW0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

Konica Minolta bizhub PRO C550 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High

MAINTENANCE

SERVICE PLANS:		NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge		\$ 800.00	\$ 0.0286	\$ 800.00	\$ 0.0286
Plan B: Flat Click Charge(Black Copies)		\$ 0.0120	\$ 0.0120	\$ 0.0120	\$ 0.0120
Plan B: Flat Click Charge(Color Copies)		\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
Plan C: Flat Monthly plus Click Charge		\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge		16,000		16,000	
Plan C: Overage Click Charge(Black Copies)		\$ 0.0120	\$ 0.0120	\$ 0.0120	\$ 0.0120
Plan C: Overage Click Charge(Color Copies)		\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
NET BASE COST		\$ 807.20	0.0288	\$ 807.20	0.0288
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.012 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @.012 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
Black Toner	020V	\$ 57.75	45,000	42,300	\$ 0.0014
Black Developer	020Z	\$ 375.00	300,000	282,000	\$ 0.0013
Yellow toner	020W	\$ 121.50	27,000	25,380	\$ 0.0048
Magenta toner	020X	\$ 121.50	27,000	25,380	\$ 0.0048
Cyan toner	020Y	\$ 121.50	27,000	25,380	\$ 0.0048
Yellow developer	0200	\$ 645.00	100,000	94,000	\$ 0.0069
Magenta developer	0201	\$ 645.00	100,000	94,000	\$ 0.0069
Cyan developer	0202	\$ 645.00	100,000	94,000	\$ 0.0069
Staples (1,000 PER MONTH)	950764	\$ 39.00	15,000		
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		93.82			
Low-Power Mode (kWh)		5.15			
Total Monthly Energy Use (kWh)		98.97			
Total Monthly Energy Cost (\$)		\$ 5.67			
Average Cost Per Copy (\$/copy)		\$ 0.000203			
Energy Rate, \$/kWh		\$ 0.05731			

Konica Minolta bizhub PRO C650 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers High

Machine Rated Copies Per Minute (CPM) Color: 50; B&W: 65
 Monthly Volume Black Copies 12,000
 Combined Monthly Volume Black and White Color 28,000
 Minimum Warranty Period 6
 Extended Warranty Period 6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
bizhub C650	A00H010	\$ 24,286.34	\$ 738.30	\$ 602.30	\$ 512.44
DF-610 Automatic Document Feeder	A07H0W0	\$ 880.00	\$ 26.75	\$ 21.82	\$ 18.57
FS-517 50 Sheet Staple Finisher	A07R0W0	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
ESP QC Power Filter	7640001106	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 26,579.34	\$ 808.01	\$ 659.17	\$ 560.82
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 134.6686	\$ 109.8613	\$ 93.4707

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
LU-301 Large Capacity Unit (3,000 letter sheets)	A03N0Y1	\$ 960.00	\$ 29.18	\$ 23.81	\$ 20.26
OT-503 Output Tray Unit (Exit Tray)	A092WW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
FS-517 50 Sheet Staple Finisher	A07R0W1	\$ 1,338.00	\$ 40.68	\$ 33.18	\$ 28.23
PI-503 Post Inserter for FS-517,FS-608	A07V0W0	\$ 600.00	\$ 18.24	\$ 14.88	\$ 12.66
FS-608 Saddle Finisher	A07U0W1	\$ 2,310.00	\$ 70.22	\$ 57.29	\$ 48.74
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608, FS-520	A04F0Y1	\$ 465.00	\$ 14.14	\$ 11.53	\$ 9.81
FK-502 Super G3 Fax Board	15LB	\$ 576.00	\$ 17.51	\$ 14.28	\$ 12.15
ML-501 Fax Multi-Line	4599414	\$ 180.00	\$ 5.47	\$ 4.46	\$ 3.80
SP-501 Stamp Unit	4614506	\$ 16.20	\$ 0.49	\$ 0.40	\$ 0.34
Spare TX Marker Stamp 2	4614511	\$ 9.75	\$ 0.30	\$ 0.24	\$ 0.21
IC-409 Image Controller (EFI Fiery Controller)	A074WY0	\$ 2,376.00	\$ 72.23	\$ 58.92	\$ 50.13
EFI Secure Erase	7640004311	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI Hot Folders	7640004312	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI AutoTrap	7640004313	\$ 495.00	\$ 15.05	\$ 12.28	\$ 10.44
EFI Impose V2.6 for IC-303 / IC-408 / IC-409	7640002323	\$ 1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
ES-1000 Spectrophotometer V 2.0	7640004314	\$ 780.00	\$ 23.71	\$ 19.34	\$ 16.46
EFI Color Profiler Suite V2.0 w/ES-1000	7640002333	\$ 1,920.00	\$ 58.37	\$ 47.62	\$ 40.51
ED-100 Fiery Densitometer	7640000186	\$ 600.00	\$ 18.24	\$ 14.88	\$ 12.66
SC-503 HDD Encryption Kit	4599441	\$ 258.00	\$ 7.84	\$ 6.40	\$ 5.44
WT-502 Working Table	A07EWW0	\$ 60.00	\$ 1.82	\$ 1.49	\$ 1.27
EK-602 USB Host Board (Local Interface Kit)	A090WW0	\$ 108.00	\$ 3.28	\$ 2.68	\$ 2.28
AU-101 Biometric Authentication Unit	A09MWW0	\$ 510.00	\$ 15.50	\$ 12.65	\$ 10.76
Key Counter Attachment Kit (Hecon) (Legacy Konica)	4623472	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03
Key Counter Attachment Kit (legacy Minolta)	4623481	\$ 48.60	\$ 1.48	\$ 1.21	\$ 1.03

MAINTENANCE

SERVICE PLANS:	NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge	\$ 800.00	\$ 10.6667	\$ 800.00	\$ 10.6667
Plan B: Flat Click Charge(Black Copies)	\$ 0.0120	\$ 0.0120	\$ 0.0120	\$ 0.0120
Plan B: Flat Click Charge(Color Copies)	\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
Plan C: Flat Monthly plus Click Charge	\$ 800.00		\$ 800.00	
Plan C: # of Clicks included in Monthly Charge	16,000		16,000	
Plan C: Overage Click Charge(Black Copies)	\$ 0.0120	\$ 0.0120	\$ 0.0120	\$ 0.0120
Plan C: Overage Click Charge(Color Copies)	\$ 0.0500	\$ 0.0500	\$ 0.0500	\$ 0.0500
NET BASE COST	\$ 807.20	0.0288	\$ 807.20	0.0288

Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @ .012 with no minimums
Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .05. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @ .012 with no minimums
Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .05. B&W calculated @ .012 with no minimums

Konica Minolta bizhub PRO C650 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High

SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN611K Toner K (765g, 45K)	A070130	\$ 57.75	45,000	42,300	\$ 0.0014
TN611Y Toner Y (460g, 27K)	A070230	\$ 121.50	300,000	282,000	\$ 0.0004
TN611M Toner M (460g, 27K)	A070330	\$ 121.50	300,001	282,001	\$ 0.0004
TN611C Toner C (460g, 27K)	A070430	\$ 121.50	300,002	282,002	\$ 0.0004
IU610K Imaging Unit K (300K) (Includes Color Toner Filter 150K)	A06003F	\$ 375.00	300,003	282,003	\$ 0.0013
IU610Y Imaging Unit Y (100K)	A06007F	\$ 645.00	300,004	282,004	\$ 0.0023
IU610M Imaging Unit M (100K)	A0600DF	\$ 645.00	300,005	282,005	\$ 0.0023
IU610C Imaging Unit C (100K)	A0600JF	\$ 645.00	300,006	282,006	\$ 0.0023
Waste Toner Box (57K based on 20% coverage)	A0ATWY0	\$ 30.75	300,007	282,007	\$ 0.0001
Fusing Unit (300K) (includes Ozone Filter 300K)	A00JR72100	\$ 450.00	300,008	282,008	\$ 0.0016
Transfer Belt Unit (450K)	A00JR71400	\$ 562.50	300,009	282,008	\$ 0.0020
Transfer Roller Unit (450K)	A00JR71500	\$ 54.00	300,010	282,009	\$ 0.0002
Color Toner Filter (150K)	A00JR70000	\$ 33.75	300,011	282,010	\$ 0.0001
MS-5C Staple Cartridge (5K x 3) FN-100/ FN-102/ FN-104/ FN-112/ FN-6/ FN-7/ FN-9/ FN-10/ FN-120/ FN-121/ FN-500/ FN-502/ FN-503 / FN-504/ FS-602 / FS-604 / FS-607/ FS-608 / FS-517	4448121	\$ 39.00	300,012	282,011	\$ 0.0001
SK-602 Staples (5,000 X 3) - for FS-504, FS-514, FS-519, FS-608, FS-520	14YK	\$ 51.00	300,013	282,012	\$ 0.0002
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		93.82			
Low-Power Mode (kWh)		5.15			
Total Monthly Energy Use (kWh)		98.97			
Total Monthly Energy Cost (\$)		5.67			
Average Cost Per Copy (\$/copy)		0.000354			
Energy Rate, \$/kWh		0.05731			

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers High

Machine Rated Copies Per Minute (CPM)	65
Monthly Volume Black Copies	12,000
Combined Monthly Volume Black and White Color	28,000
Minimum Warranty Period	6
Extended Warranty Period	6

STANDARD CONFIGURATION INCLUDED IN BASE COSTS	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
C6500	A03U010	\$ 26,974.90	\$ 820.04	\$ 668.98	\$ 569.17
DF-609 Reversing Auto Document Feeder	A0520Y0	\$ 949.86	\$ 28.88	\$ 23.56	\$ 20.04
FS-503 100-Sheet Stapling Finisher	15AE	\$ 3,578.84	\$ 108.80	\$ 88.76	\$ 75.51
HD-506 4 X 40GB Hard Drives (all included in kit)	A03Y0Y0	\$ 1,280.00	\$ 38.91	\$ 31.74	\$ 27.01
IC-305 (external controller)	A0MD0Y0	\$ 14,720.00	\$ 447.49	\$ 365.06	\$ 310.59
ESP QC Power Filter	7671000281	\$ 75.00	\$ 2.28	\$ 1.86	\$ 1.58
STANDARD CONFIGURED EQUIPMENT COSTS		\$ 47,578.60	\$ 1,446.39	\$ 1,179.95	\$ 1,003.91
STANDARD CONFIGURED EQUIPMENT COST PER COPY			\$ 0.0517	\$ 0.0421	\$ 0.0359

OPTIONAL ACCESSORIES

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
OC-506 Original Cover	A0420Y0	\$ 115.20	\$ 3.50	\$ 2.86	\$ 2.43
PF-601 Paper Feed Unit	A03X0Y0	\$ 3,712.00	\$ 112.84	\$ 92.06	\$ 78.32
HT-504 Dehumidifier heater for PF-601	A0410Y1	\$ 1,216.00	\$ 36.97	\$ 30.16	\$ 25.66
FD-501 Multi-Folding Unit	15BN	\$ 10,880.00	\$ 330.75	\$ 269.82	\$ 229.57
SD-501 Saddle Stitch Finisher	15AQ	\$ 16,000.00	\$ 486.40	\$ 396.80	\$ 337.60
LS-501 Large Capacity Stacker	15AM	\$ 10,560.00	\$ 321.02	\$ 261.89	\$ 222.82
LU-202 Large Capacity Tray - entry version	A03W0Y0	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
RU-503 Relay Unit - No Power Supply	A04J0Y0	\$ 1,600.00	\$ 48.64	\$ 39.68	\$ 33.76
RU-504 Relay Unit with Power Supply	A04K0Y0	\$ 2,048.00	\$ 62.26	\$ 50.79	\$ 43.21
HD-506 4 X 40GB Hard Drives (all included in kit)	A03Y0Y0	\$ 1,280.00	\$ 38.91	\$ 31.74	\$ 27.01
Graphic Arts Package (GA1) for IC-303	7640002319	\$ 2,304.00	\$ 70.04	\$ 57.14	\$ 48.61
Graphic Arts Premium Edition (GA2) for IC-303	7640002320	\$ 5,184.00	\$ 157.59	\$ 128.56	\$ 109.38
FS-607 Booklet Finisher	A04D0Y0	\$ 3,136.00	\$ 95.33	\$ 77.77	\$ 66.17
PK-512 2/3 Hole Punch Kit for FS-517, FS-607, FS-608	A04FOY1	\$ 496.00	\$ 15.08	\$ 12.30	\$ 10.47
IC-408 (EFI embedded controller)	A0360Y0	\$ 4,992.00	\$ 151.76	\$ 123.80	\$ 105.33
512 MB Memory Upgrade for IC-408 **	7640002934	\$ 252.80	\$ 7.69	\$ 6.27	\$ 5.33

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High

OPTIONAL ACCESSORIES - CONTINUED

MODEL	PRODUCT CODE	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
Graphic Arts Premium Upgrade (GA1 to GA2) for IC-303	7640002321	\$ 3,456.00	\$ 105.06	\$ 85.71	\$ 72.92
Production Print Package (PPP) for IC-303	7640002322	\$ 5,612.40	\$ 170.62	\$ 139.19	\$ 118.42
FACI kit for IC-303	7640002325	\$ 2,591.28	\$ 78.77	\$ 64.26	\$ 54.68
Color Profiler Suite v2.0 w/ES-1000	7640002333	\$ 2,304.00	\$ 70.04	\$ 57.14	\$ 48.61
Dongle FACI kit enable for IC-302	7640002324	\$ 972.00	\$ 29.55	\$ 24.11	\$ 20.51
EFI Impose 2.6 for IC-303	7640002323	\$ 1,800.00	\$ 54.72	\$ 44.64	\$ 37.98
FACI Kit Stand for IC-302/303	7640000744	\$ 486.00	\$ 14.77	\$ 12.05	\$ 10.25
HDD security kit for IC-302/303 (removable HDD)	7640002300	\$ 768.00	\$ 23.35	\$ 19.05	\$ 16.20
512MB x 2 (1GB total) upgrade memory for IC-302	TBD	\$ 307.20	\$ 9.34	\$ 7.62	\$ 6.48
1GB x 2 (2GB total) upgrade memory for IC-302	TBD-1	\$ 508.80	\$ 15.47	\$ 12.62	\$ 10.74

Konica Minolta bizhub PRO C6500 Color Copier

OFF16 Category 1, Sub-Category 1D New Digital Multifunctional Black & White/Color Photocopiers
High

MAINTENANCE

SERVICE PLANS:		NON-NETWORKED	NET COST PER COPY (CPC)	NETWORKED	NET COST PER COPY (CPC)
Plan A: Flat Monthly Charge		\$ 777.60	\$ 0.0278	\$ 777.60	\$ 0.0278
Plan B: Flat Click Charge(Black Copies)		\$ 0.0135	\$ 0.0135	\$ 0.0135	\$ 0.0135
Plan B: Flat Click Charge(Color Copies)		\$ 0.0486	\$ 0.0486	\$ 0.0486	\$ 0.0486
Plan C: Flat Monthly plus Click Charge		\$ 777.60		\$ 777.60	
Plan C: # of Clicks included in Monthly Charge		16,000		16,000	
Plan C: Overage Click Charge(Black Copies)		\$ 0.0135	\$ 0.0135	\$ 0.0135	\$ 0.0135
Plan C: Overage Click Charge(Color Copies)		\$ 0.0486	\$ 0.0486	\$ 0.0486	\$ 0.0486
NET BASE COST		\$ 785.47	0.0281	\$ 785.47	0.0281
<i>Plan A overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums</i>					
<i>Plan B cost calculated @ monthly stated minimum multiplied by color click charge of .0486. Overages calculated @ net cost per copy click charge when exceeding monthly minimum- B&W calculated @.0135 with no minimums</i>					
<i>Plan C overages calculated @ net cost per copy click charge when exceeding monthly minimum based upon color cpc of .0486. B&W calculated @.0135 with no minimums</i>					
SUPPLIES	PRODUCT CODE	COST/EACH	OEM 6% YIELD	12%	12% YIELD CPC
TN610K - Black Toner (Yield: 35K)	A04P130	\$ 51.00	35,000	32,900	\$ 0.0016
TN610Y - Yellow Toner (Yield: 24K)	A04P230	\$ 96.90	24,000	22,560	\$ 0.0043
TN610M - Magenta Toner (Yield: 24K)	A04P330	\$ 96.90	24,000	22,560	\$ 0.0043
TN610C - Cyan Toner (Yield: 24K)	A04P430	\$ 96.90	24,000	22,560	\$ 0.0043
DV610K - Black Developer (Yield: 200K)	A04P600	\$ 91.80	200,000	188,000	\$ 0.0005
DV610Y - Yellow Developer (Yield: 200K)	A04P700	\$ 276.25	200,000	188,000	\$ 0.0015
DV610M - Magenta Developer (Yield: 200K)	A04P800	\$ 276.25	200,000	188,000	\$ 0.0015
DV610C - Cyan Developer (Yield: 200K)	A04P900	\$ 276.25	100,000	94,000	\$ 0.0029
Staples for FS-503/516 (5K x 5)	14YJ	\$ 204.00	25,000		
SK-601 Staples for SD-501 (5K x 3)	14YH	\$ 102.00	9,000		
MS-5C Staple Cartridge (5K x 3) FN-100, 102, 104, 112, 4, 6, 7, 500, 502, 503, 504, FS-602/604/607	4448121	\$ 44.20	15,000		
Monthly Energy Use Analysis (kWh)					
Off Mode (kWh)		0.00			
Standby/(On) Mode (kWh)		173.49			
Low-Power Mode (kWh)		15.22			
Total Monthly Energy Use (kWh)		188.71			
Total Monthly Energy Cost (\$)		\$ 10.82			
Average Cost Per Copy (\$/copy)		\$ 0.000386			
Energy Rate, \$/kWh		\$ 0.05731			



KONICA MINOLTA

Section E

Solutions

Konica Minolta Solutions - PageScope

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
4343352	PageScope Workware 1 License (Base Package)	\$165	\$ 5.02	\$ 4.09	\$ 3.48
4343452	PageScope Workware Additional 50 Licenses	\$6,210	\$ 188.78	\$ 154.01	\$ 131.03
4343453	PageScope Workware Additional 100 Licenses	\$10,860	\$ 330.14	\$ 269.33	\$ 229.15
4343432	PageScope Workware Additional 500 Licenses	\$45,735	\$ 1,390.34	\$ 1,134.23	\$ 965.01
4343352	PageScope Workware 1 License (Base Package)	\$165.00	\$ 5.02	\$ 4.09	\$ 3.48
4343452	PageScope Workware Additional 50 Licenses	\$6,210.00	\$ 188.78	\$ 154.01	\$ 131.03
4343453	PageScope Workware Additional 100 Licenses	\$10,860.00	\$ 330.14	\$ 269.33	\$ 229.15
4343432	PageScope Workware Additional 500 Licenses	\$45,735.00	\$ 1,390.34	\$ 1,134.23	\$ 965.01

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
eCopy ScanStation					
7640005007	eCopy ScanStation OP v4.2 (XP) for 1 KM device with 10 User Desktop - 3 Year Maintenance and Support*	\$ 5,435.00	\$ 165.22	\$ 134.79	\$ 114.68
7640004966	eCopy ScanStation OP v4.2 (XP) for 1 KM device with 10 User Desktop - 4 Year Maintenance and Support*	\$ 5,869.00	\$ 178.42	\$ 145.55	\$ 123.84
7640004967	eCopy ScanStation OP v4.2 (XP) for 1 KM device with 10 User Desktop - 5 Year Maintenance and Support*	\$ 6,285.00	\$ 191.06	\$ 155.87	\$ 132.61
7640002242	KM ScanStand Accessory Box-MFP MODEL-MANDATORY - MUST be ordered w/ ea. KM ScanStation OP ordered	\$ 450.00	\$ 13.68	\$ 11.16	\$ 9.50
7640005007	e Copy ScanStation OPv4.2 (XP) for 1 KM device w/10 user eCopy Desktopuser software	\$5,435.00	\$ 165.22	\$ 134.79	\$ 114.68
7640004966	eCopy ScanStation OP v4.2 (XP) for 1 KM device with 10 User Desktop - 4 Year Maintenance and Support*	\$5,869.00	\$ 178.42	\$ 145.55	\$ 123.84
7640004967	eCopy ScanStation OP v4.2 (XP) for 1 KM device with 10 User Desktop - 5 Year Maintenance and Support*	\$6,285.00	\$ 191.06	\$ 155.87	\$ 132.61
7640002242	KM ScanStand Accessory Box-MANDATORY - MUST be ordered w/ ea. KM ScanStation OP ordered	\$423.00	\$ 12.86	\$ 10.49	\$ 8.93
7640002415	1 Year Annual On-Site KMBS Service	\$238.00	\$ 7.24	\$ 5.90	\$ 5.02
7640002261	eCopy ScanStation OP - 1 Year eCopy Parts Warranty Add-on	\$1,058.00	\$ 32.16	\$ 26.24	\$ 22.32
7640002244	eCopy Desktop v9.0 5-user seat & 3 yr eCopy Parts Warranty	\$695.00	\$ 21.13	\$ 17.24	\$ 14.66
7640002245	eCopy Desktop v9.0 10-user seat & 3 yr eCopy Parts Warranty	\$1,440.00	\$ 43.78	\$ 35.71	\$ 30.38
7640002246	eCopy Desktop v9 20-user seat & 3yr eCopy Parts Warranty	\$2,854.00	\$ 86.76	\$ 70.78	\$ 60.22
7640002410	eCopy Desktop v9.2 50-user 3 yr eCopy Parts Warranty	\$6,328.00	\$ 192.37	\$ 156.93	\$ 133.52
7640002253	eCopy Connector for Documentum Content Server for ShareScan OP-3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002254	eCopy Connector for Hummingbird Enterprise DM for ShareScan OP-3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002255	eCopy Connector for Interwoven Worksite for NT for ShareScan OP-3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002257	eCopy Connector for OpenText Livelink for ShareScan OP-3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002259	eCopy Cost Recovery Service for ShareScan OP-3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002260	eCopy Bates Stamping Service for ShareScan OP - 3 yr eCopy Parts Warranty	\$973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640004971	eCopy Desktop v9.2 5-user seat & 4 yr eCopy Parts Warranty	\$775.00	\$ 23.56	\$ 19.22	\$ 16.35
7640004972	eCopy Desktop v9.2 10-user seat & 4 yr eCopy Parts Warranty	\$1,600.00	\$ 48.64	\$ 39.68	\$ 33.76
7640004973	eCopy Desktop v9.2 20-user seat & 4 yr eCopy Parts Warranty	\$3,175.00	\$ 96.52	\$ 78.74	\$ 66.99
7640004974	eCopy Desktop v9.2 50-user seat & 4 yr eCopy Parts Warranty	\$7,049.00	\$ 214.29	\$ 174.82	\$ 148.73
7640004975	eCopy Desktop v9.2 5-user seat & 5 yr eCopy Parts Warranty	\$851.00	\$ 25.87	\$ 21.10	\$ 17.96
7640004976	eCopy Desktop v9.2 10-user seat & 5 yr eCopy Parts Warranty	\$1,751.00	\$ 53.23	\$ 43.42	\$ 36.95
7640004977	eCopy Desktop v9.2 20-user seat & 5 yr eCopy Parts Warranty	\$3,477.00	\$ 105.70	\$ 86.23	\$ 73.36

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640004978	eCopy Desktop v9.2 50-user seat & 5 yr eCopy Parts Warranty	\$7,730.00	\$ 234.99	\$ 191.70	\$ 163.10
7640002247	Volume pricing for 251+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$109.00	\$ 3.31	\$ 2.70	\$ 2.30
7640002248	Volume pricing for 501+eCopy Desktop v9.0 seats & 3 yr eCopy parts Warranty, price is per seat	\$86.00	\$ 2.61	\$ 2.13	\$ 1.81
7640002249	Volume pricing for 1001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$65.00	\$ 1.98	\$ 1.61	\$ 1.37
7640002250	Volume pricing for 2501+eCopy Desktop v9.0 seats, 3 year eCopy Parts Warranty, price is per seat	\$48.00	\$ 1.46	\$ 1.19	\$ 1.01
7640002251	Volume pricing for 5001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$39.00	\$ 1.19	\$ 0.97	\$ 0.82
7640002252	Volume pricing for 10001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$31.00	\$ 0.94	\$ 0.77	\$ 0.65
7640004979	Volume pricing for 251+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$122.00	\$ 3.71	\$ 3.03	\$ 2.57
7640004980	Volume pricing for 501+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$96.00	\$ 2.92	\$ 2.38	\$ 2.03
7640004981	Volume pricing for 1,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$72.00	\$ 2.19	\$ 1.79	\$ 1.52
7640004982	Volume pricing for 2,501+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$54.00	\$ 1.64	\$ 1.34	\$ 1.14
7640004983	Volume pricing for 5,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$43.00	\$ 1.31	\$ 1.07	\$ 0.91
7640004984	Volume pricing for 10,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$34.00	\$ 1.03	\$ 0.84	\$ 0.72
7640004985	Volume pricing for 251+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$167.00	\$ 5.08	\$ 4.14	\$ 3.52
7640004986	Volume pricing for 501+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$106.00	\$ 3.22	\$ 2.63	\$ 2.24
7640004987	Volume pricing for 1,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$79.00	\$ 2.40	\$ 1.96	\$ 1.67
7640004988	Volume pricing for 2,501+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$59.00	\$ 1.79	\$ 1.46	\$ 1.24
7640004989	Volume pricing for 5,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$47.00	\$ 1.43	\$ 1.17	\$ 0.99
7640004990	Volume pricing for 10,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$37.00	\$ 1.12	\$ 0.92	\$ 0.78
7640004209	eCopy CAC Implementation Service - for Common Access Card support on a ScanStation. Price is per ScanStation(must be version 4 or greater) 1-4 scanstations.	\$1,247.00	\$ 37.91	\$ 30.93	\$ 26.31
7640002261	eCopy ScanStation OP - 1 Year eCopy Parts Warranty Add-on	\$1,058.00	\$ 32.16	\$ 26.24	\$ 22.32
7640002262	eCopy Desktop - 1 Year eCopy Warranty Add-On - 5 users	\$125.00	\$ 3.80	\$ 3.10	\$ 2.64
7640002263	eCopy Desktop - 1 Year eCopy Warranty Add-on - 10 users	\$250.00	\$ 7.60	\$ 6.20	\$ 5.28
7640002264	eCopy Desktop - 1 Year eCopy Warranty Add-on - 20 users	\$500.00	\$ 15.20	\$ 12.40	\$ 10.55
7640002564	eCopy Desktop - 1 Year eCopy Warranty Add-On 50 user	\$1,126.00	\$ 34.23	\$ 27.92	\$ 23.76
7640002265	eCopy Connectors - 1 Year eCopy Warranty Add-on	\$201.00	\$ 6.11	\$ 4.98	\$ 4.24
7640002266	1 Year Warranty Add-On for Volume Priced 251+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$20.00	\$ 0.61	\$ 0.50	\$ 0.42

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640002267	1 Year Warranty Add-On for Volume Priced 501+ eCopy Desktop V9.0 -(PRICE IS PER LICENSE)	\$15.00	\$ 0.46	\$ 0.37	\$ 0.32
7640002268	1 Year Warranty Add-On for Volume Priced 1,001+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$12.00	\$ 0.36	\$ 0.30	\$ 0.25
7640002269	1 Year Warranty Add-On for Volume Priced 2,501+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$9.00	\$ 0.27	\$ 0.22	\$ 0.19
7640002270	1 Year Warranty Support Add-On for Volume Priced 5,001+ eCopy Desktop V9.0	\$7.00	\$ 0.21	\$ 0.17	\$ 0.15
7640002271	1 Year Maintenance & Support Add-On for Volume Priced 10,001+ eCopy Desktop V9.0	\$5.00	\$ 0.15	\$ 0.12	\$ 0.11
7640002278	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Car Package	\$1,688.00	\$ 51.32	\$ 41.86	\$ 35.62
7640002279	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Plane and Scheduled Package	\$2,024.00	\$ 61.53	\$ 50.20	\$ 42.71
7640002280	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Plane and Unscheduled Package	\$2,246.00	\$ 68.28	\$ 55.70	\$ 47.39
7640002416	Advanced Integration and End User Training	\$150.00	\$ 4.56	\$ 3.72	\$ 3.17
7640004606	eCopy Connector for DocRecord	\$626	\$ 19.03	\$ 15.52	\$ 13.21
7640004607	eCopy Connector for DocRecord - 1 month maintenance	\$9	\$ 0.29	\$ 0.23	\$ 0.20
7640004606	eCopy Connector for DocRecord	\$626	\$ 19.03	\$ 15.52	\$ 13.21
7640004607	eCopy Connector for DocRecord - 1 month maintenance	\$9	\$ 0.29	\$ 0.23	\$ 0.20
7640002415	1 Year Annual On-Site KMBS Service	\$ 250.00	\$ 7.60	\$ 6.20	\$ 5.28
eCopy Desktop Software					
3 Year Warranty					
7640002244	eCopy Desktop v9.2 5-user seat & 3 yr eCopy Parts Warranty	\$ 695.00	\$ 21.13	\$ 17.24	\$ 14.66
7640002245	eCopy Desktop v9.2 10-user seat & 3 yr eCopy Parts Warranty	\$ 1,440.00	\$ 43.78	\$ 35.71	\$ 30.38
7640002246	eCopy Desktop v9.2 20-user seat & 3yr eCopy Parts Warranty	\$ 2,854.00	\$ 86.76	\$ 70.78	\$ 60.22
7640002410	eCopy Desktop v9.2 50-user 3 yr eCopy Parts Warranty	\$ 6,328.00	\$ 192.37	\$ 156.93	\$ 133.52
4 Year Warranty					
7640004971	eCopy Desktop v9.2 5-user seat & 4 yr eCopy Parts Warranty	\$ 775.00	\$ 23.56	\$ 19.22	\$ 16.35
7640004972	eCopy Desktop v9.2 10-user seat & 4 yr eCopy Parts Warranty	\$ 1,600.00	\$ 48.64	\$ 39.68	\$ 33.76
7640004973	eCopy Desktop v9.2 20-user seat & 4 yr eCopy Parts Warranty	\$ 3,175.00	\$ 96.52	\$ 78.74	\$ 66.99
7640004974	eCopy Desktop v9.2 50-user seat & 4 yr eCopy Parts Warranty	\$ 7,049.00	\$ 214.29	\$ 174.82	\$ 148.73
5 Year Warranty					
7640004975	eCopy Desktop v9.2 5-user seat & 5 yr eCopy Parts Warranty	\$ 851.00	\$ 25.87	\$ 21.10	\$ 17.96
7640004976	eCopy Desktop v9.2 10-user seat & 5 yr eCopy Parts Warranty	\$ 1,751.00	\$ 53.23	\$ 43.42	\$ 36.95
7640004977	eCopy Desktop v9.2 20-user seat & 5 yr eCopy Parts Warranty	\$ 3,477.00	\$ 105.70	\$ 86.23	\$ 73.36

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640004978	eCopy Desktop v9.2 50-user seat & 5 yr eCopy Parts Warranty	\$ 7,730.00	\$ 234.99	\$ 191.70	\$ 163.10
7640002247	Volume pricing for 251+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$ 109.00	\$ 3.31	\$ 2.70	\$ 2.30
7640002248	Volume pricing for 501+eCopy Desktop v9.0 seats & 3 yr eCopy parts Warranty, price is per seat	\$ 86.00	\$ 2.61	\$ 2.13	\$ 1.81
7640002249	Volume pricing for 1001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$ 65.00	\$ 1.98	\$ 1.61	\$ 1.37
7640002250	Volume pricing for 2501+eCopy Desktop v9.0 seats, 3 year eCopy Parts Warranty, price is per seat	\$ 48.00	\$ 1.46	\$ 1.19	\$ 1.01
7640002251	Volume pricing for 5001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$ 39.00	\$ 1.19	\$ 0.97	\$ 0.82
7640002252	Volume pricing for 10001+eCopy Desktop v9.0 seats, 3 yr eCopy Parts Warranty, price is per seat	\$ 31.00	\$ 0.94	\$ 0.77	\$ 0.65
4 Year Warranty					
7640004979	Volume pricing for 251+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 122.00	\$ 3.71	\$ 3.03	\$ 2.57
7640004980	Volume pricing for 501+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 96.00	\$ 2.92	\$ 2.38	\$ 2.03
7640004981	Volume pricing for 1,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 72.00	\$ 2.19	\$ 1.79	\$ 1.52
7640004982	Volume pricing for 2,501+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 54.00	\$ 1.64	\$ 1.34	\$ 1.14
7640004983	Volume pricing for 5,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 43.00	\$ 1.31	\$ 1.07	\$ 0.91
7640004984	Volume pricing for 10,001+ eCopy Desktop v9.2 seats, 4 yr M&S, price is per seat	\$ 34.00	\$ 1.03	\$ 0.84	\$ 0.72
5 Year Warranty					
7640004985	Volume pricing for 251+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 167.00	\$ 5.08	\$ 4.14	\$ 3.52
7640004986	Volume pricing for 501+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 106.00	\$ 3.22	\$ 2.63	\$ 2.24
7640004987	Volume pricing for 1,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 79.00	\$ 2.40	\$ 1.96	\$ 1.67
7640004988	Volume pricing for 2,501+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 59.00	\$ 1.79	\$ 1.46	\$ 1.24
7640004989	Volume pricing for 5,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 47.00	\$ 1.43	\$ 1.17	\$ 0.99
7640004990	Volume pricing for 10,001+ eCopy Desktop v9.2 seats, 5 yr M&S, price is per seat	\$ 37.00	\$ 1.12	\$ 0.92	\$ 0.78
eCopy Application Connectors					
7640002253	eCopy Connector for Documentum Content Server 3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002254	eCopy Connector for Livelink ECM - eDocs DM (formally Hummingbird Enterprise DM) 3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002255	eCopy Connector for Interwoven Worksite for NT for ShareScan OP-3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002257	eCopy Connector for OpenText Livelink ECM for ShareScan OP-3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002259	eCopy Cost Recovery Service for ShareScan OP-3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53
7640002260	eCopy Bates Stamping Service for ShareScan OP - 3 yr eCopy Warranty	\$ 973.00	\$ 29.58	\$ 24.13	\$ 20.53

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
eCopy ScanStation Warranty and On-Site Maintenance					
7640002261	eCopy ScanStation OP - 1 Year eCopy Parts Warranty Add-on	\$ 1,058.00	\$ 32.16	\$ 26.24	\$ 22.32
7640002415	1 Year Annual On-Site KMBS Service	\$ 250.00	\$ 7.60	\$ 6.20	\$ 5.28
eCopy CAC Implementation Service					
<small>This is for customization work to be performed by eCopy. If larger quantities of CAC Implementation are required, please contact your PSE and/or PSDM.</small>					
7640004209	eCopy CAC Implementation Service - for Common Access Card support on a ScanStation. Price is per ScanStation(must be version 4 or greater) 1-4 scanstations.	\$ 1,247.00	\$ 37.91	\$ 30.93	\$ 26.31
eCopy Software Desktop Add-On Warranty					
7640002261	eCopy ScanStation OP - 1 Year eCopy Parts Warranty Add-on	\$ 1,058.00	\$ 32.16	\$ 26.24	\$ 22.32
7640002262	eCopy Desktop - 1 Year eCopy Warranty Add-On - 5 users	\$ 125.00	\$ 3.80	\$ 3.10	\$ 2.64
7640002263	eCopy Desktop - 1 Year eCopy Warranty Add-on - 10 users	\$ 250.00	\$ 7.60	\$ 6.20	\$ 5.28
7640002264	eCopy Desktop - 1 Year eCopy Warranty Add-on - 20 users	\$ 500.00	\$ 15.20	\$ 12.40	\$ 10.55
7640002564	eCopy Desktop - 1 Year eCopy Warranty Add-On 50 user	\$ 1,126.00	\$ 34.23	\$ 27.92	\$ 23.76
7640002265	eCopy Connectors - 1 Year eCopy Warranty Add-on	\$ 201.00	\$ 6.11	\$ 4.98	\$ 4.24
eCopy Software Desktop Add-On Warranty For Volume Pricing					
7640002266	1 Year Warranty Add-On for Volume Priced 251+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$ 20.00	\$ 0.61	\$ 0.50	\$ 0.42
7640002267	1 Year Warranty Add-On for Volume Priced 501+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$ 15.00	\$ 0.46	\$ 0.37	\$ 0.32
7640002268	1 Year Warranty Add-On for Volume Priced 1,001+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$ 12.00	\$ 0.36	\$ 0.30	\$ 0.25
7640002269	1 Year Warranty Add-On for Volume Priced 2,501+ eCopy Desktop V9.0 - (PRICE IS PER LICENSE)	\$ 9.00	\$ 0.27	\$ 0.22	\$ 0.19
7640002270	1 Year Warranty Support Add-On for Volume Priced 5,001+ eCopy Desktop V9.0	\$ 7.00	\$ 0.21	\$ 0.17	\$ 0.15
7640002271	1 Year Maintenance & Support Add-On for Volume Priced 10,001+ eCopy Desktop V9.0	\$ 5.00	\$ 0.15	\$ 0.12	\$ 0.11
Advanced Integration and Training					
7640002416	Advanced Integration and End User Training	\$ 150.00	\$ 4.56	\$ 3.72	\$ 3.17
eCopy On-Site Professional Services (must be ordered through Konica Minolta)					
7640002278	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Car Package	\$ 1,688.00	\$ 51.32	\$ 41.86	\$ 35.62
7640002279	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Plane and Scheduled Package	\$ 2,024.00	\$ 61.53	\$ 50.20	\$ 42.71
7640002280	eCopy OnSite for CUSTOMIZATION WORK not installation services to be completed by eCopy. This is ordered after a Statement of Work is completed with eCopy - One Day by Plane and Unscheduled Package	\$ 2,246.00	\$ 68.28	\$ 55.70	\$ 47.39
7640002244	eCopy Desktop v9.0 5-user seat & 3 yr eCopy Parts Warranty	\$ 917.00	\$ 27.88	\$ 22.74	\$ 19.35
7640002245	eCopy Desktop v9.0 10-user seat & 3 yr eCopy Parts Warranty	\$ 1,884.00	\$ 57.27	\$ 46.72	\$ 39.75

Konica Minolta Solutions - eCopy

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640002246	eCopy Desktop v9 20-user seat & 3yr eCopy Parts Warranty	\$ 3,168.00	\$ 96.31	\$ 78.57	\$ 66.84
7640002253	eCopy Connector for Documentum Content Server for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002254	eCopy Connector for Hummingbird Enterprise DM for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002255	eCopy Connector for Interwoven Worksite for NT for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002256	eCopy Connector for Interwoven Worksite MP for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002257	eCopy Connector for OpenText Livelink for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002258	eCopy Connector for FileNet for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002259	eCopy Cost Recovery Service for ShareScan OP-3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002260	eCopy Bates Stamping Service for ShareScan OP - 3 yr eCopy Parts Warranty	\$ 1,376.00	\$ 41.83	\$ 34.12	\$ 29.03
7640002241	e Copy ScanStation OPv4.0 (XP) for 1 KM device w/10 user eCopy Desktopuser software	\$ 5,121.00	\$ 155.68	\$ 127.00	\$ 108.05
7640002242	KM ScanStand Accessory Box-MANDATORY - MUST be ordered w/ ea. KM ScanStation OP ordered	\$ 423.00	\$ 12.86	\$ 10.49	\$ 8.93
7640002415	1 Year Annual On-Site KMBS Service	\$ 238.00	\$ 7.24	\$ 5.90	\$ 5.02

Konica Minolta Solutions - Prism

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
DocRecord Software					
7640002891	DocRecord Desktop, Base System - 5 Desktop (concurrent) users, 1 DocRecord Server	\$3,058	\$ 92.96	\$ 75.84	\$ 64.52
7640002892	DocRecord Web, Base System - 1 Web (concurrent) user, 1 DocRecord Web Server, 2 Desktop (concurrent) users, 1 DocRecord Server	\$4,520	\$ 137.41	\$ 112.10	\$ 95.37
7640002893	DocRecord OCR & Barcode Engine OCR data capture and imaging tools for DocRecord (each Imaging Client requires a Desktop Client License) and Automated barcode reading and processing	\$450	\$ 13.68	\$ 11.16	\$ 9.50
7640002897	DocRecord Automation Server - 10 or less Concurrent Users Automatically index captured files into DocRecord Server (less than 20 desktop users)	\$1,350	\$ 41.04	\$ 33.48	\$ 28.49
7640002898	DocRecord Automation Server 10 or more Concurrent Users. Automatically index captured files into DocRecord Server (20 or more desktop users)	\$3,150	\$ 95.76	\$ 78.12	\$ 66.47
7640002899	DocRecord Automation Server Upgrade - 10 or less Concurrent Users to 10 or more Concurrent Users (Part # 7640002897 to Part # 7640002898)	\$2,070	\$ 62.93	\$ 51.34	\$ 43.68
7640002900	DocRecord Web Server - 10 or less Concurrent Web Users. Search/Retrieve, and View DocRecord Document via Web (less than 30 web users)	\$2,475	\$ 75.24	\$ 61.38	\$ 52.22
7640002901	DocRecord Web Server - 10 or more Concurrent Web Users. Search/Retrieve, and View DocRecord Document via Web (30+ Web users)	\$4,500	\$ 136.80	\$ 111.60	\$ 94.95
7640002902	DocRecord Web Server Upgrade 10 or less Concurrent Web Users to 10 or more Concurrent Web Users (part # 7640002900 to part # 7640002901)	\$2,295	\$ 69.77	\$ 56.92	\$ 48.42
7640002903	DocRecord Desktop User (1) DocRecord Desktop Client License (1 concurrent)	\$450	\$ 13.68	\$ 11.16	\$ 9.50
7640002904	DocRecord Desktop User (5) DocRecord Desktop Client License (5 Concurrent)	\$1,913	\$ 58.16	\$ 47.44	\$ 40.36
7640004334	DocRecord Desktop User (10) DocRecord Desktop Client License (10 Concurrent)	\$3,807	\$ 115.73	\$ 94.41	\$ 80.33
7640002905	DocRecord Desktop User (25) DocRecord Desktop Client License (25 Concurrent)	\$9,450	\$ 287.28	\$ 234.36	\$ 199.40
7640002906	DocRecord Desktop User (50) DocRecord Desktop Client License (50 Concurrent)	\$18,675	\$ 567.72	\$ 463.14	\$ 394.04
7640002907	DocRecord Desktop User (100) DocRecord Desktop Client License (100 Concurrent)	\$36,000	\$ 1,094.40	\$ 892.80	\$ 759.60
7640002908	DocRecord Web User (1) DocRecord Web Client License (1 Concurrent)	\$270	\$ 8.21	\$ 6.70	\$ 5.70
7640004335	DocRecord Web User (5) DocRecord Web Client License (5 Concurrent)	\$1,301	\$ 39.55	\$ 32.26	\$ 27.45
7640002909	DocRecord Web User (10) DocRecord Web Client License (10 Concurrent)	\$2,475	\$ 75.24	\$ 61.38	\$ 52.22
7640002910	DocRecord Web User (25) DocRecord Web Client License (25 Concurrent)	\$5,625	\$ 171.00	\$ 139.50	\$ 118.69

Konica Minolta Solutions - Prism

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640002911	DocRecord Web User (50) DocRecord Web Client License (50 Concurrent)	\$10,125	\$ 307.80	\$ 251.10	\$ 213.64
7640002912	DocRecord Web User (100) DocRecord Web Client License (100 Concurrent)	\$18,000	\$ 547.20	\$ 446.40	\$ 379.80
7640002895	DocRecord Document Viewer	\$35	\$ 1.06	\$ 0.87	\$ 0.74
7640003004	DOCRECORD DESKTOP-BASE SYSTEM 1MONTH MAINTENANCE	\$46	\$ 1.40	\$ 1.14	\$ 0.97
7640003005	DOCRECORD WEB-BASE SYSTEM 1MO MAINT	\$68	\$ 2.07	\$ 1.69	\$ 1.43
7640003006	DOCRECORD OCR and BARCODE CLIENT-1MONTH MAINTENANCE	\$7	\$ 0.21	\$ 0.17	\$ 0.15
7640003010	DOCRECORD AUTO SERVER 10 or less USERS - 1 MONTH MAINTENANCE	\$21	\$ 0.64	\$ 0.52	\$ 0.44
7640003011	DOCRECORD AUTO SERVER 10 OR MORE USERS - 1MONTH MAINTENANCE	\$48	\$ 1.46	\$ 1.19	\$ 1.01
7640003012	DOCRECORD AUTO SERVER UPGRADE - 1MONTH MAINTENANCE	\$32	\$ 0.97	\$ 0.79	\$ 0.68
7640003013	DOCRECORD WEB SERVER 10 or less - 1 MONTH MAINTENANCE	\$37	\$ 1.12	\$ 0.92	\$ 0.78
7640003014	DOCRECORD WEB SERVER 10 OR MORE - 1 MONTH MAINTENANCE	\$68	\$ 2.07	\$ 1.69	\$ 1.43
7640003015	DOCRECORD WEB SERVER UPGRADE - 1MO MAINT	\$34	\$ 1.03	\$ 0.84	\$ 0.72
7640003016	DOCRECORD DESKTOP USER (1)-1MONTH MAINTENANCE	\$7	\$ 0.21	\$ 0.17	\$ 0.15
7640003017	DOCRECORD DESKTOP USER (5)-1 MONTH MAINTENANCE	\$29	\$ 0.88	\$ 0.72	\$ 0.61
7640004336	DOCRECORD DESKTOP USER (10) - 1 MONTH MAINTENANCE	\$58	\$ 1.76	\$ 1.44	\$ 1.22
7640003018	DOCRECORD DESKTOP USER (25)-1 MONTH MAINTENANCE	\$142	\$ 4.32	\$ 3.52	\$ 3.00
7640003019	DOCRECORD DESKTOP USER (50) -1 MONTH MAINTENANCE	\$280	\$ 8.51	\$ 6.94	\$ 5.91
7640003020	DOCRECORD DESKTOP USER (100)-1 MONTH MAINTENANCE	\$540	\$ 16.42	\$ 13.39	\$ 11.39
7640003021	DOCRECORD WEB USER (1) - 1 MONTH MAINTENANCE	\$5	\$ 0.15	\$ 0.12	\$ 0.11
7640004337	DOCRECORD WEB USER (5) - 1 MONTH MAINTENANCE	\$20	\$ 0.61	\$ 0.50	\$ 0.42
7640003022	DOCRECORD WEB USER (10) - 1MO MAINT	\$37	\$ 1.12	\$ 0.92	\$ 0.78
7640003023	DOCRECORD WEB USER (25) - 1 MONTH MAINTENANCE	\$85	\$ 2.58	\$ 2.11	\$ 1.79
7640003024	DOCRECORD WEB USER (50) - 1MONTH MAINTENANCE	\$152	\$ 4.62	\$ 3.77	\$ 3.21
7640003025	DOCRECORD WEB USER (100) - 1 MONTH MAINTENANCE	\$270	\$ 8.21	\$ 6.70	\$ 5.70
7640000794	PRISM PROJECT SERVICES (PER HR) AND/OR HOURLY CHARGE FOR REMOTE TRAINING	\$175	\$ 5.32	\$ 4.34	\$ 3.69
7640000795	PRISM ON-SITE INSTALLATION (NO T&E)	\$2,500	\$ 76.00	\$ 62.00	\$ 52.75
7640000796	PRISM ON-SITE INSTALLATION (T&E INCL)	\$3,500	\$ 106.40	\$ 86.80	\$ 73.85
7640000797	PRISM REMOTE INTERNET INSTALLATION	\$995	\$ 30.25	\$ 24.68	\$ 20.99
7640001335	PRISM TRAINING, 1 DAY AT PRISM HQ	\$995	\$ 30.25	\$ 24.68	\$ 20.99
7640000792	PRISM TRAINING, 2 DAYS AT PRISM HQ	\$1,990	\$ 60.50	\$ 49.35	\$ 41.99
7640001336	PRISM TRAINING, 3 DAYS AT PRISM HQ	\$2,985	\$ 90.74	\$ 74.03	\$ 62.98
7640001337	PRISM TRAINING-ONSITE (client), 1 DAY (NO T&E)	\$2,750	\$ 83.60	\$ 68.20	\$ 58.03

Konica Minolta Solutions - Prism

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640000793	PRISM TRAINING-ONSITE (client), 2 DAYS (NO T&E)	\$3,400	\$ 103.36	\$ 84.32	\$ 71.74
7640001338	PRISM TRAINING-ONSITE (client), 3 DAYS (NO T&E)	\$4,100	\$ 124.64	\$ 101.68	\$ 86.51

Konica Minolta Solutions - Unity

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
y Desktop Professional (*)					
7640002587	Unity Desktop Pro - Single Seat License	\$449	\$ 13.65	\$ 11.14	\$ 9.47
7640002588	Unity Desktop Pro - 5 Seat License	\$1,711	\$ 52.01	\$ 42.43	\$ 36.10
7640002589	Unity Desktop Pro - 25 Seat License	\$7,524	\$ 228.73	\$ 186.60	\$ 158.76
7640002590	Unity Desktop Pro - 50 Seat License	\$13,536	\$ 411.49	\$ 335.69	\$ 285.61
7640002591	Unity Desktop Pro - 100 Seat License	\$23,874	\$ 725.77	\$ 592.08	\$ 503.74
7640002586	Unity Upgrade Assurance - 25 seat license	\$2,009	\$ 61.07	\$ 49.82	\$ 42.39
7640001469	Unity Upgrade Assurance - 50 seat license	\$3,678	\$ 111.81	\$ 91.21	\$ 77.61
7640001470	Unity Upgrade Assurance - 100 seat license	\$6,051	\$ 183.95	\$ 150.06	\$ 127.68
7640004342	OmniPage Professional 16	\$525	\$ 15.96	\$ 13.02	\$ 11.08
7640004343	OmniPage Professional 16, 5 User License	\$2,212	\$ 67.24	\$ 54.86	\$ 46.67
7640004340	Redax and Stamp Add-on, Retail US English, Brown Bag	\$147	\$ 4.47	\$ 3.65	\$ 3.10
7640004341	Redax and Stamp Add-on, 5 User US English, Brown Bag	\$392	\$ 11.92	\$ 9.72	\$ 8.27
7640004344	OmniPage Professional Upgrade from v15 to v16	\$255	\$ 7.75	\$ 6.32	\$ 5.38
7640004345	OmniPage Professional Upgrad from v15 to v16, 5 User License	\$930	\$ 28.27	\$ 23.06	\$ 19.62
7640002888	PDF Converter Professional 4.0, Single User	\$187	\$ 5.68	\$ 4.64	\$ 3.95
7640002889	PDF Converter Professional 4.0, 5 User	\$609	\$ 18.51	\$ 15.10	\$ 12.85
709924	OmniPage Pro v14.0 Office Edition Upgrade	\$250	\$ 7.60	\$ 6.20	\$ 5.28
709927	OmniPage Pro X, v10.0, Mac	\$525	\$ 15.96	\$ 13.02	\$ 11.08
709928	OmniPage Pro X, v10.0, Mac, 5 User License	\$2,363	\$ 71.84	\$ 58.60	\$ 49.86
709930	OmniPage Pro X, v10.0, Mac, Upgrade	\$210	\$ 6.38	\$ 5.21	\$ 4.43
7640002595	PAPERPORT PROFESSIONAL 11, SINGLE USER	\$272	\$ 8.27	\$ 6.75	\$ 5.74
7640002596	PAPERPORT PROFESSIONAL 11, 5 USER	\$1,214	\$ 36.91	\$ 30.11	\$ 25.62
7640002597	Paperport Professional 11, Upgrade - Single User	\$174	\$ 5.29	\$ 4.32	\$ 3.67
708299	OmniForm 5.0 Premium Full	\$740	\$ 22.50	\$ 18.35	\$ 15.61
708300	OmniForm 5.0 Premium Full, 5 User License, Brown Bag	\$3,365	\$ 102.30	\$ 83.45	\$ 71.00
708302	OmniForm 5 FILLER	\$115	\$ 3.50	\$ 2.85	\$ 2.43
708303	OmniForm 5 FILLER, 5 User License, Brown Bag	\$405	\$ 12.31	\$ 10.04	\$ 8.55
7640001062	Unity Desktop Pro - Single Seat License	\$469	\$ 14.26	\$ 11.63	\$ 9.90
7640001063	Unity Desktop Pro - 5 Seat License	\$1,796	\$ 54.60	\$ 44.54	\$ 37.90
7640001064	Unity Desktop Pro - 25 Seat License	\$7,924	\$ 240.89	\$ 196.52	\$ 167.20
7640001065	Unity Desktop Pro - 50 Seat License	\$14,251	\$ 433.23	\$ 353.42	\$ 300.70
7640001066	Unity Desktop Pro - 100 Seat License	\$25,094	\$ 762.86	\$ 622.33	\$ 529.48
7640002587	Unity Desktop Pro - Single Seat License	\$449	\$ 13.65	\$ 11.14	\$ 9.47
7640002588	Unity Desktop Pro - 5 Seat License	\$1,711	\$ 52.01	\$ 42.43	\$ 36.10
7640002589	Unity Desktop Pro - 25 Seat License	\$7,524	\$ 228.73	\$ 186.60	\$ 158.76
7640002590	Unity Desktop Pro - 50 Seat License	\$13,536	\$ 411.49	\$ 335.69	\$ 285.61
7640002591	Unity Desktop Pro - 100 Seat License	\$23,874	\$ 725.77	\$ 592.08	\$ 503.74
7640002586	Unity Upgrade Assurance - 25 seat license	\$2,009	\$ 61.07	\$ 49.82	\$ 42.39
7640001469	Unity Upgrade Assurance - 50 seat license	\$3,678	\$ 111.81	\$ 91.21	\$ 77.61
7640001470	Unity Upgrade Assurance - 100 seat license	\$6,051	\$ 183.95	\$ 150.06	\$ 127.68
7640004342	OmniPage Professional 16	\$525	\$ 15.96	\$ 13.02	\$ 11.08
7640004343	OmniPage Professional 16, 5 User License	\$2,212	\$ 67.24	\$ 54.86	\$ 46.67
7640004340	Redax and Stamp Add-on, Retail US English, Brown Bag	\$147	\$ 4.47	\$ 3.65	\$ 3.10
7640004341	Redax and Stamp Add-on, 5 User US English, Brown Bag	\$392	\$ 11.92	\$ 9.72	\$ 8.27
7640004344	OmniPage Professional Upgrade from v15 to v16	\$255	\$ 7.75	\$ 6.32	\$ 5.38
7640004345	OmniPage Professional Upgrad from v15 to v16, 5 User License	\$930	\$ 28.27	\$ 23.06	\$ 19.62
7640002888	PDF Converter Professional 4.0, Single User	\$187	\$ 5.68	\$ 4.64	\$ 3.95
7640002889	PDF Converter Professional 4.0, 5 User	\$609	\$ 18.51	\$ 15.10	\$ 12.85
709924	OmniPage Pro v14.0 Office Edition Upgrade	\$250	\$ 7.60	\$ 6.20	\$ 5.28
709927	OmniPage Pro X, v10.0, Mac	\$525	\$ 15.96	\$ 13.02	\$ 11.08
709928	OmniPage Pro X, v10.0, Mac, 5 User License	\$2,363	\$ 71.84	\$ 58.60	\$ 49.86
709930	OmniPage Pro X, v10.0, Mac, Upgrade	\$210	\$ 6.38	\$ 5.21	\$ 4.43
7640002595	PAPERPORT PROFESSIONAL 11, SINGLE USER	\$272	\$ 8.27	\$ 6.75	\$ 5.74
7640002596	PAPERPORT PROFESSIONAL 11, 5 USER	\$1,214	\$ 36.91	\$ 30.11	\$ 25.62

Konica Minolta Solutions - Unity

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640002597	Paperport Professional 11, Upgrade - Single User	\$174	\$ 5.29	\$ 4.32	\$ 3.67
708299	OmniForm 5.0 Premium Full	\$740	\$ 22.50	\$ 18.35	\$ 15.61
708300	OmniForm 5.0 Premium Full, 5 User License, Brown Bag	\$3,365	\$ 102.30	\$ 83.45	\$ 71.00
708302	OmniForm 5 FILLER	\$115	\$ 3.50	\$ 2.85	\$ 2.43
708303	OmniForm 5 FILLER, 5 User License, Brown Bag	\$405	\$ 12.31	\$ 10.04	\$ 8.55

Konica Minolta Solutions - Rebus

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
Recollect Single User					
764000284	Recollect Courier 6.4 - 1 User	\$1,333	\$ 40.52	\$ 33.06	\$ 28.13
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437	\$ 13.28	\$ 10.84	\$ 9.22
7640000305	Annual Maintenance - Recollect Courier Single User	\$225	\$ 6.84	\$ 5.58	\$ 4.75
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353	\$ 132.33	\$ 107.95	\$ 91.85
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437	\$ 13.28	\$ 10.84	\$ 9.22
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745	\$ 22.65	\$ 18.48	\$ 15.72
7640000331	Recollect Discovery Starter Kit - , Recollect Server Software, 5-User Courier Express, 5-User Courier Retriever, 1 User Courier Pro Standalone - Windows Version	\$8,770	\$ 266.61	\$ 217.50	\$ 185.05
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200	\$ 36.48	\$ 29.76	\$ 25.32
7640000346	Annual Maintenance - Recollect Discovery Starter Kit	\$1,499	\$ 45.57	\$ 37.18	\$ 31.63
7640000288	Recollect Galaxy Starter Kit - This kit contains: (1) Recollect Server Software , (5) Concurrent Express	\$13,998	\$ 425.54	\$ 347.15	\$ 295.36
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353	\$ 132.33	\$ 107.95	\$ 91.85
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200	\$ 36.48	\$ 29.76	\$ 25.32
7640000309	Annual Maintenance - Recollect NT 6.5 Starter Kit	\$2,395	\$ 72.81	\$ 59.40	\$ 50.53
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745	\$ 22.65	\$ 18.48	\$ 15.72
7640000291	Recollect Galaxy Small Business Edition - 5-User Server, 5-User Officemate, 20 - Retrievers, Windows Version	\$19,161	\$ 582.49	\$ 475.19	\$ 404.30
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353	\$ 132.33	\$ 107.95	\$ 91.85
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200	\$ 36.48	\$ 29.76	\$ 25.32
7640000312	Annual Maintenance - Recollect Galaxy Small Business Edition	\$3,280	\$ 99.71	\$ 81.34	\$ 69.21
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745	\$ 22.65	\$ 18.48	\$ 15.72
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200	\$ 36.48	\$ 29.76	\$ 25.32
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437	\$ 13.28	\$ 10.84	\$ 9.22
7640000305	Annual Maintenance - Recollect Courier Single User	\$225	\$ 6.84	\$ 5.58	\$ 4.75
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745	\$ 22.65	\$ 18.48	\$ 15.72
7640000323	Recollect Enterprise Server Software 6.5 - Discovery Series	\$5,445	\$ 165.53	\$ 135.04	\$ 114.89
7640000328	Recollect Courier Express 6.5 - Discovery Edition - 5 User /Seat license	\$2,165	\$ 65.82	\$ 53.69	\$ 45.68
7640000329	Recollect Courier Retriever 6.5 - Discovery Edition - 5 user /seat license	\$1,071	\$ 32.56	\$ 26.56	\$ 22.60
7640000337	Recollect Discovery Web Server Software - Windows Version	\$5,245	\$ 159.45	\$ 130.08	\$ 110.67
7640000343	Annual Maintenance - Recollect Courier Express 6.5 - Discovery Series - 5 User/Seat Pack	\$370	\$ 11.25	\$ 9.18	\$ 7.81
7640000344	Annual Maintenance - Recollect Courier Retriever 6.5 - Discovery Series - 5 User/Seat Pack	\$185	\$ 5.62	\$ 4.59	\$ 3.90
7640000338	Annual Maintenance - Recollect Enterprise Server Software 6.5 - Discovery Series - Windows Version	\$899	\$ 27.33	\$ 22.30	\$ 18.97

Konica Minolta Solutions - Rebus

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640000352	Annual Maintenance - Recollect Discovery Web Server Software - Windows Version	\$899	\$ 27.33	\$ 22.30	\$ 18.97
7640000285	Recollect Express 6.5 - Galaxy Series - 5 Concurrent User Licenses	\$3,478	\$ 105.73	\$ 86.25	\$ 73.39
7640000286	Recollect Retriever 6.5 - Galaxy Series - 5 Concurrent User Licenses	\$1,290	\$ 39.22	\$ 31.99	\$ 27.22
7640000279	Recollect Enterprise Server Software 6.5 - Galaxy Series - NT Version	\$10,520	\$ 319.81	\$ 260.90	\$ 221.97
7640000294	Recollect Web Server Software - Windows	\$10,520	\$ 319.81	\$ 260.90	\$ 221.97
7640000309	Annual Maintenance - Recollect NT 6.5 Starter Kit	\$2,395	\$ 72.81	\$ 59.40	\$ 50.53
7640000306	Annual Maintenance - 5 Concurrent User license for Officemate	\$600	\$ 18.24	\$ 14.88	\$ 12.66
7640000307	Annual Maintenance - 5 Concurrent User license for Retriever	\$225	\$ 6.84	\$ 5.58	\$ 4.75
7640000300	Annual Maintenance - Recollect Server Software 6.5- Galaxy Series- NT version	\$1,800	\$ 54.72	\$ 44.64	\$ 37.98
7640000315	Annual Maintenance- Recollect Galaxy Web Server Software - Windows	\$ 1,799.00	\$ 54.69	\$ 44.62	\$ 37.96
7640001062	Unity Desktop Pro - Single Seat License	\$ 469.00	\$ 14.26	\$ 11.63	\$ 9.90
7640001063	Unity Desktop Pro - 5 Seat License	\$ 1,796.00	\$ 54.60	\$ 44.54	\$ 37.90
7640001064	Unity Desktop Pro - 25 Seat License	\$ 7,924.00	\$ 240.89	\$ 196.52	\$ 167.20
7640001065	Unity Desktop Pro - 50 Seat License	\$ 14,251.00	\$ 433.23	\$ 353.42	\$ 300.70
7640001066	Unity Desktop Pro - 100 Seat License	\$ 25,094.00	\$ 762.86	\$ 622.33	\$ 529.48
4343352	PageScope Workware 1 License (Base Package)	\$ 165.00	\$ 5.02	\$ 4.09	\$ 3.48
4343452	PageScope Workware Additional 50 Licenses	\$ 6,210.00	\$ 188.78	\$ 154.01	\$ 131.03
4343453	PageScope Workware Additional 100 Licenses	\$ 10,860.00	\$ 330.14	\$ 269.33	\$ 229.15
4343432	PageScope Workware Additional 500 Licenses	\$ 45,735.00	\$ 1,390.34	\$ 1,134.23	\$ 965.01
7640000284	Recollect Courier 6.4 - 1 User	\$1,333.00	\$ 40.52	\$ 33.06	\$ 28.13
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437.00	\$ 13.28	\$ 10.84	\$ 9.22
7640000305	Annual Maintenance - Recollect Courier Single User	\$225.00	\$ 6.84	\$ 5.58	\$ 4.75
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353.00	\$ 132.33	\$ 107.95	\$ 91.85
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437.00	\$ 13.28	\$ 10.84	\$ 9.22
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745.00	\$ 22.65	\$ 18.48	\$ 15.72
7640000331	Recollect Discovery Starter Kit - , Recollect Server Software, 5-User Courier Express, 5-User Courier Retriever, 1 User Courier Pro Standalone - Windows Version	\$8,770.00	\$ 266.61	\$ 217.50	\$ 185.05
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200.00	\$ 36.48	\$ 29.76	\$ 25.32
7640000346	Annual Maintenance - Recollect Discovery Starter Kit	\$1,499.00	\$ 45.57	\$ 37.18	\$ 31.63
7640000288	Recollect Galaxy Starter Kit - This kit contains: (1) Recollect Server Software , (5) Concurrent Express	\$13,998.00	\$ 425.54	\$ 347.15	\$ 295.36
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353.00	\$ 132.33	\$ 107.95	\$ 91.85
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200.00	\$ 36.48	\$ 29.76	\$ 25.32
7640000309	Annual Maintenance - Recollect NT 6.5 Starter Kit	\$2,395.00	\$ 72.81	\$ 59.40	\$ 50.53
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745.00	\$ 22.65	\$ 18.48	\$ 15.72
7640000291	Recollect Galaxy Small Business Edition - 5-User Server, 5-User Officemate, 20 - Retrievers, Windows Version	\$19,161.00	\$ 582.49	\$ 475.19	\$ 404.30
7640000330	Recollect Courier Professional 6.5 - 5 User License Pack	\$4,353.00	\$ 132.33	\$ 107.95	\$ 91.85
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65

Konica Minolta Solutions - Rebus

ITEM NUMBER	DESCRIPTION	PURCHASE	36 MONTH FAIR MARKET VALUE (FMV)	48 MONTH FAIR MARKET VALUE (FMV)	60 MONTH FAIR MARKET VALUE (FMV)
7640001590	Rebus Travel (per trip)	\$1,200.00	\$ 36.48	\$ 29.76	\$ 25.32
7640000312	Annual Maintenance - Recollect Galaxy Small Business Edition	\$3,280.00	\$ 99.71	\$ 81.34	\$ 69.21
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745.00	\$ 22.65	\$ 18.48	\$ 15.72
7640000296	Rebus Onsite Installation (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640000297	Rebus Onsite Training (Per Diem) One Day	\$1,500.00	\$ 45.60	\$ 37.20	\$ 31.65
7640001590	Rebus Travel (per trip)	\$1,200.00	\$ 36.48	\$ 29.76	\$ 25.32
7640001033	Rebus Recollect Courier Pro Web Training (up to 2hrs)	\$437.00	\$ 13.28	\$ 10.84	\$ 9.22
7640000305	Annual Maintenance - Recollect Courier Single User	\$225.00	\$ 6.84	\$ 5.58	\$ 4.75
7640000345	Annual Maintenance - Recollect Courier Professional 6.5 - 5 User License Pack	\$745.00	\$ 22.65	\$ 18.48	\$ 15.72
7640000323	Recollect Enterprise Server Software 6.5 - Discovery Series	\$5,445.00	\$ 165.53	\$ 135.04	\$ 114.89
7640000328	Recollect Courier Express 6.5 - Discovery Edition - 5 User /Seat license	\$2,165.00	\$ 65.82	\$ 53.69	\$ 45.68
7640000329	Recollect Courier Retriever 6.5 - Discovery Edition - 5 user /seat license	\$1,071.00	\$ 32.56	\$ 26.56	\$ 22.60
7640000337	Recollect Discovery Web Server Software - Windows Version	\$5,245.00	\$ 159.45	\$ 130.08	\$ 110.67
7640000343	Annual Maintenance - Recollect Courier Express 6.5 - Discovery Series - 5 User/Seat Pack	\$370.00	\$ 11.25	\$ 9.18	\$ 7.81
7640000344	Annual Maintenance - Recollect Courier Retriever 6.5 - Discovery Series - 5 User/Seat Pack	\$185.00	\$ 5.62	\$ 4.59	\$ 3.90
7640000338	Annual Maintenance - Recollect Enterprise Server Software 6.5 - Discovery Series - Windows Version	\$899.00	\$ 27.33	\$ 22.30	\$ 18.97
7640000352	Annual Maintenance - Recollect Discovery Web Server Software - Windows Version	\$899.00	\$ 27.33	\$ 22.30	\$ 18.97
7640000285	Recollect Express 6.5 - Galaxy Series - 5 Concurrent User Licenses	\$3,478.00	\$ 105.73	\$ 86.25	\$ 73.39
7640000286	Recollect Retriever 6.5 - Galaxy Series - 5 Concurrent User Licenses	\$1,290.00	\$ 39.22	\$ 31.99	\$ 27.22
7640000279	Recollect Enterprise Server Software 6.5 - Galaxy Series - NT Version	\$10,520.00	\$ 319.81	\$ 260.90	\$ 221.97
7640000294	Recollect Web Server Software - Windows	\$10,520.00	\$ 319.81	\$ 260.90	\$ 221.97
7640000309	Annual Maintenance - Recollect NT 6.5 Starter Kit	\$2,395.00	\$ 72.81	\$ 59.40	\$ 50.53
7640000306	Annual Maintenance - 5 Concurrent User license for Officemate	\$600.00	\$ 18.24	\$ 14.88	\$ 12.66
7640000307	Annual Maintenance - 5 Concurrent User license for Retriever	\$225.00	\$ 6.84	\$ 5.58	\$ 4.75
7640000300	Annual Maintenance - Recollect Server Software 6.5- Galaxy Series- NT version	\$1,800.00	\$ 54.72	\$ 44.64	\$ 37.98
7640000315	Annual Maintenance- Recollect Galaxy Web Server Software - Windows	\$1,799.00	\$ 54.69	\$ 44.62	\$ 37.96



KONICA MINOLTA

Section F

Konica Minolta Authorized Service Branches/Dealers

Konica Minolta Authorized Dealers/Branches

	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION
County	Middlesex, Suffolk	Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Worcester	Hampden	Essex, Middlesex, Worcester
Company Name	Konica Minolta Business Solutions	Konica Minolta Business Solutions	Konica Minolta Business Solutions	Konica Minolta Business Solutions
Street Address	125 Broad Street, 2nd Floor	2 Wells Avenue	500 Day Hill Road	25 Pelham Road, 4th Floor
City/Town, State & Zip Code	Boston, MA 02110	Newton, MA 02459	Windsor, CT 06095	Salem, NH 03079
Contact	Rich Homan	Mark Doucette	Mike Gorton	Bill Cota
Telephone #	(617)345-8500	(617)558-9300	(860)697-2700	(603)898-4114
Facsimile #	(617)345-8555	(617)558-0069	(860)697-2393	(603)894-4950
E-Mail	rhoman@kmbs.konicaminolta.us	mdoucette@kmbs.konicaminolta.us	mgorton@kmbs.konicaminolta.us	wcota@kmbs.konicaminolta.us

County	Bristol, Plymouth	Barnstable, Dukes, Nantucket	Norfolk, Plymouth	Essex, Middlesex, Suffolk
Company Name	Konica Minolta Business Solutions	Advanced Imaging Technologies	Bay State Business Products, Inc. d.b.a Bay Copy	Business Copy Associates
Street Address	475 Kilvert Street	115 Mid Technology Dr.	100 Reservoir Park Drive	28 Osprey Rd.
City/Town, State & Zip Code	Warwick, RI 02886	West Yarmouth, MA 02673	Rockland, MA 02370	Saugus, MA 01906
Contact	Tony Della Selva	Peter Whittier	Sharon Mutrie	Bill Horrigan
Telephone #	(401)732-6050	(508) 790-5998	(781)871-6670	(781) 233-3500
Facsimile #	(401)738-1759	(508) 790-0277	(781)871-2540	(781) 231-0635
E-Mail	tonyd@kmbs.konicaminolta.us	pwhittier@aitsolutions.net	Samutrie@baycopy.com	bhorrigan@businesscopy.com

County	Essex, Middlesex, Norfolk, Suffolk	Franklin, Hampden, Hampshire	Essex, Middlesex, Norfolk, Suffolk, Worcester	Essex, Middlesex, Norfolk, Suffolk, Worcester
Company Name	Cameron Office Products	Connecticut Business Systems	Conway Office Products, Inc.	Conway Office Products, Inc.
Street Address	One Water Street	50 Rockwell Road	10 Capitol Street	800 South Street
City/Town, State & Zip Code	Amesbury, MA 01913	Newington, CT 06111	Nashua, NH 03063	Waltham, MA
Contact	Dennis Cameron	Wilson Vega	John Condon	Brian McLaughlin
Telephone #	800-783-2674	(860)667-2900	(603)889-1665	(781)647-0180
Facsimile #	978-388-1404	(860)666-6866	(603)889-4275	(781)647-0247
E-Mail	dcameron@cameronoffice.com	wvega@cbs-blooms.com	jcondon@conwayoffice.com	bmclaughlin@conwayoffice.com

County	Dukes, Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Worcester	Hampden, Hampshire	Bristol, Middlesex, Norfolk, Plymouth, Suffolk	Worcester
Company Name	Danka Office Imaging Company	DeRenzy Document Solutions *SOMWBA Certified*	Duplitrion, Inc.	Expert Laser Services, Inc.
Street Address	1601 Trapelo Road, Suite 264	130 Doty Circle	244 Liberty St.	One North St.
City/Town, State & Zip Code	Waltham, MA 02451	West Springfield, MA 01089	Brockton, MA 02301	Southbridge, MA 01550
Contact	Kerry Lear	Matt St. Amour	Norm Kravetz	Bob Chernisky
Telephone #	781-464-7623	(413)739-4706	(508) 583-2600	(508) 764-1413
Facsimile #	781-464-7620	(413)739-6407	(508) 583-5795	(508) 764-5385
E-Mail	kerry_lear@danka.com	Matt@derenzy.com	normk@duplitrion.com	bob@expertlaserservices.com

Konica Minolta Authorized Dealers/Branches

	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION	SALES & SERVICE RESELLER INFORMATION
County	Berkshire	Franklin, Hampden, Hampshire	Hampshire and Franklin	Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Worcester
Company Name	MacFarlane Office Products, Inc.	McNair Business Machines, Inc.	McNair Business Machines, Inc.	New England Copy Specialists, Inc.
Street Address	190 South Street	419 Main Street	123 Hawley Street	39 Sixth Road
City/Town, State & Zip Code	Pittsfield, MA 01201	Springfield, MA 01105	Northampton, MA 01060	Woburn, MA 01888
Contact	John MacFarlane	David McNair	David McNair	Charles Tiernan
Telephone #	(413)448-8793	413-788-8371	413-586-1749	(781)935-4340
Facsimile #	(413)499-7391	413-788-7822	413-586-1768	(781)935-3313
E-Mail	Johnmac@macfarlaneoffice.com	mcnair@mcnairbusiness.com	mcnair@mcnairbusiness.com	charles.tiernan@necs.biz

County	Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Worcester	Norfolk, Middlesex, Worcester	Barnstable, Bristol, Essex, Middlesex, Norfolk, Plymouth, Suffolk, Worcester
Company Name	Northern Business Machines NH, Inc.	Northeast Copier Systems	RPBSS - also known as "Riso Products of Boston" or "Systems & Services" *SOMWBA Certified*
Street Address	24 Terry Avenue	23 Birch Street	175R Washington St.
City/Town, State & Zip Code	Burlington, MA 01803	Milford, MA 01757	Norwell, MA 02061
Contact	Vern Hydorn	John Uttero	Bob LaPointe
Telephone #	(781) 272-2034	800-588-3530	(781) 871-8282
Facsimile #	(781) 270-9799	508-478-8926	(781) 871-7757
E-Mail	vhydorn@nbminc.com	Johnu@northeastcopiersystems.com	blapointe@risoboston.com